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| **JTI** |
| Trade Marketing Excellence Programme |
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| - Version 24.1 |
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***DOCUMENT HISTORY***

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***REVIEWS***

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***APPROVALS***

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# Introduction

This document gives the high-level description of file **Accounts, version 24**

# Glossary

# File contents

## Overview

This document describes all fields that can be loaded in the accounts entity and all fields that are automatically generated during an EIM-load. It can be used both for updating existing accounts and inserting new accounts.

The file assumes only one line per account. As such, only one (the primary) address, hierarchy parent, position, related account,**Contact** and region can be given.

This interface will be used to populate all the fields in the More Info Account Profile Applet.

## Frequency

The file will be loaded daily.

## Systems

Only one file per market is allowed for each load for the same system Id and entity version.

## Naming Convention

The file name is formed by concatenating the following fields:

* Country code, 2 characters:
  + IT for Italy
  + ES for Spain
* File Type, 2 characters: varies for each file type
* Version, 2 digits: revision version of the file type
* System Id, 2 digits: unique identifier for data source, given by the markets
* An underscore (‘\_’)
* Extraction date, in format YYYYMMDD. If the extraction is done overnight, the past day’s date will be used (e.g., if data extracted between Monday and Tuesday, Monday’s date will be used)
* An underscore (‘\_’)
* A group number. The group ‘10’ will be used for normal extraction. Other groups will be used in exceptional cases (e.g., for data correction).
* File extension: ‘.txt’

Example: IEAC2402\_20160218\_10.txt

This is a file from Ireland, of type AC, version 24, coming from system 02, extracted on February 18th, 2016, and belonging to group 10 (normal group).

## File Delimiter

The field separator is a pipe ‘|’.

## Description of fields

The corresponding EIM tables in Siebel OLTP are EIM\_ACCOUNT, EIM\_ACCNT\_CUT, EIM\_ADDR\_PER, EIM\_CONTACT, EIM\_ACCNT\_UT and EIM\_CON\_DTL.

The corresponding columns in Siebel OLTP model are in tables S\_PARTY, S\_CON\_ADDR, S\_ADDR\_PER, S\_ACCNT\_POSTN, S\_ADDR\_ORG, S\_ORG\_BU, S\_ORG\_EXT, S\_PARTY\_PER S\_PARTY\_REL, S\_ORG\_EXT\_UTX ,S\_CONTACT, S\_CONTACT\_BU.

The primary keys for this file are: ACCNT\_BU, NAME AND PERSON\_UID

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Name** | **Type** | **Field is mandatory** | **Contents** | **Destination Type** | **Corresponding EIM TABLE** | **Corresponding BASE TABLE** |
| NAME | C100 | Y (PK) | Account unique code |  | EIM\_ADDR\_PER.AP\_X\_ACCNT\_NAME, EIM\_ACCNT\_CUT.AC\_NAME, EIM\_ACCOUNT.NAME  EIM\_ADDR\_PER.CONADDR\_ACCNT\_NAME  EIM\_CONTACT.CON\_ACCNT\_NAME1  EIM\_CONTACT.CON\_ACCNT\_BU1 | S\_ADDR\_PER.X\_ACCNT\_ID, S\_CON\_ADDR.ACCNT\_ID, S\_ORG\_EXT.NAME, S\_ACCNT\_POSTN.OU\_EXT\_ID, S\_ORG\_BU.ORG\_ID  S\_CONTACT.OU\_ID |
| ACCNT\_BU | C100 | Y (PK) | Business unit for account  E.g. “Spain, ES” or “Italy, IT” |  | EIM\_ADDR\_PER.AP\_X\_ACCNT\_BUEIM\_ADDR\_PER.AP\_X\_ACCNT\_BI, EIM\_ACCNT\_CUT.AC\_BU, EIM\_ACCOUNT.ACCNT\_BU  EIM\_ADDR\_PER. CONADDR\_ACCNT\_BU  EIM\_CONTACT. CON\_ACCNT\_BU1 | S\_ADDR\_PER.X\_ACCNT\_ID, S\_ACCNT\_POSTN.OU\_EXT\_ID, S\_CON\_ADDR.ACCNT\_ID, S\_ORG\_EXT.BU\_ID, S\_ORG\_BU.ORG\_ID  S\_CONTACT.OU\_ID |
| POSTN\_BU | C100 | N | Default Business unit for account position  HAS TO BE “Default Organization”  Required only for New Account else will be defaulted to “Default Organization” | FK to S\_POSTN | EIM\_ACCOUNT.POSTN\_BU | S\_ACCNT\_POSTN.POSITION\_ID |
| POSTN\_DIVN | C100 | N | Business unit Division for account position  E.g. , “Italy” or “Spain”  Required only for New Account else will be defaulted to division for market impacted. | FK to S\_POSTN | EIM\_ACCOUNT.POSTN\_DIVN | S\_ACCNT\_POSTN.POSITION\_ID |
| POSTN\_NAME | C50 | N | Position name for account  Required only for New Account else will be defaulted to local administrator if no value is provided in FF.  **E.g.:** Local Administrator FR for FR market | FK to S\_POSTN | EIM\_ACCOUNT.POSTN\_NAME | S\_ACCNT\_POSTN.POSITION\_ID |
| POSTN\_LOC | C100 | N | Business unit market for account position  E.g. : “IT” or “ES”  Required only for New Account else will be defaulted to market code. **E.g.:** FR for france market | FK to S\_POSTN | EIM\_ACCOUNT.POSTN\_LOC | S\_ACCNT\_POSTN.POSITION\_ID |
| CON\_START\_DT | D | N | Start Date of relation between contact and account  (mandatory in case of contact)  **IF EMP\_NUM is null in file, take CON\_START\_DT else OWN\_START\_DT** |  | 1) EIM\_ACCNT\_CUT.PP\_START\_DT  2) EIM\_ACCOUNT.PP\_START\_DT | S\_PARTY\_PER.START\_DT |
| CON\_FST\_NAME | C50 | N | First name of contact of account  (mandatory in case of contact) | FK to S\_CONTACT | EIM\_ADDR\_PER.ADPR\_LOC\_VAL\_2, EIM\_ACCNT\_CUT.PROD\_VEN\_LOC, EIM\_ACCOUNT.PAR\_DIVN\_LOC  EIM\_CONTACT.CON\_FST\_NAME | S\_ADDR\_PER.PER\_ID, S\_ORG\_EXT.PAR\_DIVN\_ID  S\_CONTACT.FST\_NAME |
| CON\_LST\_NAME | C50 | N | Last name of contact of account  (mandatory in case of contact) | FK to S\_CONTACT | EIM\_ADDR\_PER.ADPR\_LOC\_VAL\_3, EIM\_ACCNT\_CUT.PROD\_VEN\_NAME, EIM\_ACCOUNT.PAR\_DIVN\_NAME  EIM\_CONTACT.CON\_LAST\_NAME | S\_ADDR\_PER.PER\_ID, S\_ORG\_EXT.PAR\_DIVN\_ID  S\_CONTACT.LAST\_NAME |
| CON\_BU | C100 | N | Business unit of contact  E.g. “Spain, ES” or “Italy, IT” | FK to S\_CONTACT | EIM\_ADDR\_PER.AP\_CON\_BU, EIM\_ACCOUNT.PAR\_DIVN\_BU  EIM\_CONTACT.CON\_BU  EIM\_CONTACT.CB\_BU | S\_ADDR\_PER.PER\_ID, S\_ORG\_EXT.PAR\_DIVN\_ID  S\_CONTACT.BU\_ID  S\_CONTACT\_BU.BU\_ID |
| OWN\_START\_DT | D | N | Start Date of relation between owner and account  **(Mandatory in case of owner). IF EMP\_NUM is null in file, take CON\_START\_DT else OWN\_START\_DT.** |  | 1) EIM\_ACCNT\_CUT.PP\_START\_DT  2) EIM\_ACCOUNT.PP\_START\_DT | S\_PARTY\_PER.START\_DT |
| OWN\_EMP\_NUM | C30 | N | Employee number of owner  **(mandatory in case of owner)** | FK to S\_CONTACT and S\_PARTY | **1)EIM\_ADDR\_PER.ADPR\_STREET\_NAME in Mapping ->** *EIM\_ADDR\_PER.AP\_PERSON\_UID (CONCATENATE COUNTRY+EMP\_NUM)* **(Updated in IFB )**  **2)EIM\_ACCNT\_CUT.AP\_PROD\_VEND\_LOC in Mapping ->** *EIM\_ACCNT\_CUT.PP\_PARTY\_UID (CONCATENATE COUNTRY+EMP\_NUM),EIM\_ACCNT\_CUT.PP\_PARTY\_TYPE\_CD = ‘Person’* **(Updated in IFB )**  **3) EIM\_ACCOUNT.PROD\_VEND\_LOC in Mapping ->** *EIM\_ACCOUNT.PP\_PARTY\_UID (CONCATENATE COUNTRY+EMP\_NUM), EIM\_ACCOUNT.PP\_PARTY\_TYPE\_CD =’Person’*  **(Updated in IFB)** | **S\_ADDR\_PER.PER\_ID**  **2 & 3) S\_PARTY\_PER.PERSON\_ID** |
| OWN\_BU | C100 | N | Business unit of owner  E.g. “Spain, ES” or “Italy, IT” | FK to S\_CONTACT and S\_PARTY | N/A | N/A |
| START\_DT1 | D | N | Start Date |  | EIM\_ACCOUNT. X\_START\_DT | S\_PARTY\_REL.X\_START\_DT |
| VIS\_BU | C100 | Y | Business unit for visibility of account  E.g. “Spain, ES” or “Italy, IT” |  | EIM\_ACCOUNT.VIS\_BU | S\_ORG\_BU.BU\_ID |
| ROW\_STATUS | C10 | Y | Status  Should be “Y” by default |  |  |  |
| AC\_CALL\_FREQUENCY | N10,0 | N | Visit Frequency |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_73 | S\_ORG\_EXT\_X.ATTRIB\_73 |
| AC\_CUST\_END\_DT | D | N | Cust End Dt. (Inactivated Since) |  | EIM\_ACCNT\_CUT.AC\_CUST\_END\_DT | S\_ORG\_EXT.CUST\_END\_DT |
| AC\_CUST\_SINCE\_DT | D | N | Customer Since Date |  | EIM\_ACCNT\_CUT.AC\_CUST\_SINCE\_DT | S\_ORG\_EXT.CUST\_SINCE\_DT |
| AC\_LAST\_CALL\_DT | D | N | Last Call Dt  This field will overwrite any value in LAST\_CALL\_DT, even when this field is empty. |  | EIM\_ACCNT\_CUT.AC\_LAST\_CALL\_DT, EIM\_ACCOUNT.LAST\_CALL\_DT, EIM\_ACCOUNT.X\_LAST\_CALL\_DT | S\_ORG\_EXT.LAST\_CALL\_DT, S\_ACCNT\_POSTN.LAST\_CALL\_DT, S\_ORG\_EXT.X\_LAST\_CALL\_DT |
| AC\_MAIN\_EMAIL\_ADDR | C350 | N | Main Email Address  This field will overwrite any value in MAIN\_EMAIL\_ADDR, even when this field is empty. |  | EIM\_ACCNT\_CUT.AC\_MAIN\_EMAIL\_ADDR | S\_ORG\_EXT.MAIN\_EMAIL\_ADDR |
| AC\_MAIN\_FAX\_PH\_NUM | C40 | N | Main Fax Phone Number (has to include country code). The 2 allowed phone number formats are :  +33(1)46994627  +330146994627 |  | EIM\_ACCNT\_CUT.AC\_MAIN\_FAX\_PH\_NUM | S\_ORG\_EXT.MAIN\_FAX\_PH\_NUM |
| AC\_MARKET\_CLASS\_CD | C30 | N | Market Class Cd | LOVB: UT\_MARKET\_CLASS | EIM\_ACCNT\_CUT.AC\_MARKET\_CLASS\_CD | S\_ORG\_EXT.MARKET\_CLASS\_CD |
| ALIAS\_NAME | C100 | N | Alias Name  Contains the actual name of the account |  | EIM\_ACCNT\_CUT.AC\_ALIAS\_NAME, EIM\_ACCOUNT.ALIAS\_NAME | S\_ORG\_EXT.ALIAS\_NAME |
| AP\_ADDR | C200 | N | Address. When this field is filled, an address record will be created with fixed address type “Ship to address”. The “Ship to address” LOV value needs to be present for LOV type “FIN\_CON\_ADDRESS\_TYPE” if this field is to be used. Should be filled in if either AP\_ADDR\_LINE\_2 or AP\_CITY or AP\_COUNTRY or AP\_STATE or AP\_ZIPCODE or X\_ADDR2\_TEXT or AP\_LATITUDE or AP\_LONGITUDE are filled in. | FK to S\_ADDR\_PER | EIM\_ADDR\_PER.AP\_ADDR\_NAME, EIM\_ADDR\_PER.AP\_ADDR, EIM\_ACCNT\_CUT.ADR\_ADDR\_NAME | S\_ADDR\_PER.ADDR\_NAME, S\_ADDR\_PER.ADDR, S\_CON\_ADDR.ADDR\_PER\_ID |
| AP\_ADDR\_LINE\_2 | C100 | N | Address Line 2 / **Street Address 3 for United Kingdom, UK** |  | EIM\_ADDR\_PER.AP\_ADDR\_LINE\_2 | S\_ADDR\_PER.ADDR\_LINE\_2 |
| AP\_CITY | C50 | N | City. Please see AP\_ZIPCODE for more information. | FK to S\_ADDR\_PER | EIM\_ADDR\_PER.AP\_CITY | S\_ADDR\_PER.CITY |
| AP\_COUNTRY | C30 | N | Country | LOVB: COUNTRY | EIM\_ADDR\_PER.AP\_COUNTRY | S\_ADDR\_PER.COUNTRY |
| AP\_START\_DT | D | N | Start Dt |  | EIM\_ADDR\_PER.AP\_START\_DT | S\_ADDR\_PER.START\_DT |
| AP\_STATE | C50 | N | State/Province/Region. Please see AP\_ZIPCODE for more information. | FK to S\_ADDR\_PER | EIM\_ADDR\_PER.X\_STATE | S\_ADDR\_PER.X\_STATE |
| AP\_ZIPCODE | C30 | N | Zip code. The AC loader will do lookups in the loaded zip codes table (S\_ZIPCODE) for AP\_STATE, AP\_CITY, AP\_COUNTRY and AP\_ZIPCODE. These fields are completely free. However, when zip codes have been loaded, AP\_STATE, AP\_CITY & AP\_ZIPCODE should match the values provided in the zip code table to allow future updates on the record via the sales application |  | EIM\_ADDR\_PER.AP\_ZIPCODE | S\_ADDR\_PER.ZIPCODE |
| INACTIVATE\_FLG | C1 | N | Lock Assignment Flag. Inactivate (Default Value : N) |  | EIM\_ACCOUNT. X\_\_X\_ATTRIB\_46 | S\_ORG\_EXT.X\_ATTRIB\_46 |
| CUST\_STAT\_CD | C30 | N | Customer Status Code. This field is not updated from the external ESAC file if the status in Siebel is “Suspended”. | LOVB: ACCOUNT\_STATUS | EIM\_ACCOUNT.CUST\_STAT\_CD | S\_ORG\_EXT.CUST\_STAT\_CD |
| EMP\_COUNT | N22,7 | N | Employee Count |  | EIM\_ACCNT\_CUT.AC\_EMP\_COUNT, EIM\_ACCOUNT.EMP\_COUNT | S\_ORG\_EXT.EMP\_COUNT |
| LAST\_CALL\_DT | D | N | Last Call Date  This field should not be used as any value (including empty) in AC\_LAST\_CALL\_DT will always overwrite this field. Please use AC\_LAST\_CALL\_DT |  |  |  |
| MAIN\_EMAIL\_ADDR | C350 | N | Main Email Address  This field should not be used as any value (including empty) in MAIN\_EMAIL\_ADDR will always overwrite this field. Please use AC\_MAIN\_EMAIL\_ADDR |  | EIM\_ACCOUNT.MAIN\_EMAIL\_ADDR | S\_ORG\_EXT.MAIN\_EMAIL\_ADDR |
| MAIN\_PH\_NUM | C40 | N | Main Phone Number (has to include country code). The 2 allowed phone number formats are :  +33(1)46994627  +330146994627 |  | EIM\_ACCOUNT.MAIN\_PH\_NUM | S\_ORG\_EXT.MAIN\_PH\_NUM |
| MASTER\_ACCNT\_NAME | C100 | N | Master Ou Id | FK to S\_ORG\_EXT | EIM\_ACCNT\_CUT.MASTER\_ACCNT\_NAME | S\_ORG\_EXT.MASTER\_OU\_ID |
| PAR\_ACCNT\_BU | C100 | N | Business unit of parent account  E.g. “Spain, ES” or “Italy, IT” | FK to S\_ORG\_EXT | EIM\_ACCNT\_CUT.PAR\_ACCNT\_BU, EIM\_ACCOUNT.PAR\_ACCNT\_BU | S\_ORG\_EXT.PAR\_OU\_ID |
| PAR\_ACCNT\_NAME | C100 | N | Parent Account Unique code | FK to S\_ORG\_EXT | EIM\_ACCNT\_CUT.PAR\_ACCNT\_NAME, EIM\_ACCOUNT.PAR\_ACCNT\_NAME | S\_ORG\_EXT.PAR\_OU\_ID |
| BUYING\_GROUP\_ACCNT\_BU | C100 | N | Business unit of buying group account  E.g. “Spain, ES” or “Italy, IT” | FK to S\_ORG\_EXT | EIM\_ACCNT\_DTL.EXT\_XPRBUYACCNT\_BU  EIM\_ACCOUNT.REL\_PARTY\_UID | S\_ORG\_EXT\_X.X\_PR\_BUY\_GRP\_ID  S\_PARTY\_REL.REL\_PARTY\_ID |
| BUYING\_GROUP\_ACCNT\_NAME | C100 | N | Primary Buying group Account unique code  This defines the place of the account in the hierarchy | FK to S\_ORG\_EXT | EIM\_ACCNT.EXT\_XPRBUYACCNTNAM   EIM\_ACCOUNT.REL\_PARTY\_UID | S\_ORG\_EXT\_X.X\_PR\_BUY\_GRP\_ID  S\_PARTY\_REL.REL\_PARTY\_ID |
| OU\_TYPE\_CD | C30 | N | Account type(Mandatory only for new Account) | LOVB: ACCOUNT\_TYPE | EIM\_ACCNT\_CUT.AC\_OU\_TYPE\_CD, EIM\_ACCOUNT.OU\_TYPE\_CD | S\_ORG\_EXT.OU\_TYPE\_CD |
| ACCNT\_TYPE\_CD | C30 | N | Account Class (Mandatory only for new Account) | LOVB: CUT\_ACCOUNT\_TYPE | EIM\_ACCNT\_CUT.AC\_ACCNT\_TYPE\_CD, EIM\_ACCOUNT.ACCNT\_TYPE\_CD | S\_ORG\_EXT.ACCNT\_TYPE\_CD |
| ACTIVE\_FLG | C1 | N | Active Flag  **The Active flag is set to ‘N’ if the Account Status is Inactive else it is set to ‘Y’** |  | EIM\_ACCNT\_CUT.AC\_ACTIVE\_FLG, EIM\_ACCOUNT.ACTIVE\_FLG | S\_ORG\_EXT.ACTIVE\_FLG |
| X\_REGION\_CODE | C28 | N | Unique Region code | FK to S\_REGION | EIM\_ACCOUNT.X\_REGN\_NAME | S\_ORG\_EXT.REGION\_ID |
| X\_PARENT\_REGION\_CODE | C28 | N | Unique Region Code of the parent of the Geography e.g. 13215. For migrated market from OLAP1, it is similar to GEO\_ID field of the parent record. | FK to S\_REGION | EIM\_ACCOUNT.X\_TYPE\_CD | S\_REGION.PAR\_ROW\_ID |
| X\_ALIAS\_NAME\_2 | C50 | N | Alias Name 2 |  | EIM\_ACCOUNT.X\_ALIAS\_NAME\_2 | S\_ORG\_EXT.X\_ALIAS\_NAME\_2 |
| X\_CONTRACT\_STATUS | C30 | N | Contract Status | LOVB: JTI\_CONTRACT\_STATUS | EIM\_ACCOUNT.X\_CONTRACT\_STATUS | S\_ORG\_EXT.X\_CONTRACT\_STATUS |
| X\_CONTACT\_TYPE | C30 | N | Contact Type | LOVB: JTI\_CONTACT\_TYPE | EIM\_ACCOUNT.X\_CONTACT\_TYPE | S\_ORG\_EXT.X\_CONTACT\_TYPE |
| X\_INACTIVE\_REASON | C30 | N | Reason for inactivation | LOVB: REASON\_INACTIVE\_TYPE | EIM\_ACCOUNT.X\_INACTIVE\_REASON | S\_ORG\_EXT.X\_INACTIVE\_REASON |
| X\_KEY\_ACCOUNT | C1 | N | JTI Key Account |  | EIM\_ACCOUNT.X\_KEY\_ACCOUNT | S\_ORG\_EXT.X\_KEY\_ACCOUNT |
| X\_OCCUPATION\_CD | C30 | N | Occupation | LOVB: JTI\_OCCUPATION | EIM\_ACCOUNT.X\_\_X\_OCCUPATION\_CD | S\_ORG\_EXT.X\_OCCUPATION\_CD |
| X\_AGE\_BUCKET1 | N22,7 | N | Age bucket1 |  | EIM\_ACCOUNT.X\_\_X\_AGE\_BUCKET1 | S\_ORG\_EXT.X\_AGE\_BUCKET1 |
| X\_AGE\_BUCKET2 | N22,7 | N | Age bucket2 |  | EIM\_ACCOUNT.X\_\_X\_AGE\_BUCKET2 | S\_ORG\_EXT.X\_AGE\_BUCKET2 |
| X\_AGE\_BUCKET3 | N22,7 | N | Age bucket3 |  | EIM\_ACCOUNT.X\_\_X\_AGE\_BUCKET3 | S\_ORG\_EXT.X\_AGE\_BUCKET3 |
| X\_ASSORTMENT\_CD | C30 | N | Assortment | LOVB: JTI\_ASSORTMENT | EIM\_ACCOUNT.X\_\_X\_ASSORTMENT\_CD | S\_ORG\_EXT.X\_ASSORTMENT\_CD |
| X\_AX\_AGEBUCKET4 | N22,7 | N | Age bucket4 |  | EIM\_ACCOUNT.X\_\_X\_AX\_AGEBUCKET4 | S\_ORG\_EXT.X\_AGE\_BUCKET4 |
| X\_BRAND\_FOCUS | C30 | N | Brand Focus |  | EIM\_ACCOUNT.X\_\_X\_BRAND\_FOCUS | S\_ORG\_EXT.X\_BRAND\_FOCUS |
| X\_CURRENT\_CHANNEL\_CD | C50 | N | Channel | LOVB: CHANNEL\_TYPE | EIM\_ACCNT\_DTL.X\_CURRENT\_CHANNEL\_CD | S\_ORG\_EXT\_X.X\_CURRENT\_CHANNEL\_CD |
| X\_CUISINE\_CD | C30 | N | Cuisine | LOVB: JTI\_CUISINE | EIM\_ACCOUNT.X\_\_X\_CUISINE\_CD | S\_ORG\_EXT.X\_CUISINE\_CD |
| X\_CUST\_MUSTS | C50 | N | Customer Musts |  | EIM\_ACCOUNT.X\_\_X\_CUST\_MUSTS | S\_ORG\_EXT.X\_CUST\_MUSTS |
| X\_CUST\_WANTS | C50 | N | Customer Wants |  | EIM\_ACCOUNT.X\_\_X\_CUST\_WANTS | S\_ORG\_EXT.X\_CUST\_WANTS |
| X\_CUSTOM\_121\_CD | C30 | N | Custom 1-2-1 | LOVB: JTI\_CUSTOM\_121 | EIM\_ACCOUNT.X\_\_X\_CUSTOM\_121\_CD | S\_ORG\_EXT.X\_CUSTOM\_121\_CD |
| X\_DRESS\_CODE\_CD | C30 | N | Dress Code | LOVB: JTI\_DRESS\_CODE | EIM\_ACCOUNT.X\_\_X\_DRESS\_CODE\_CD | S\_ORG\_EXT.X\_DRESS\_CODE\_CD |
| X\_DRESSING\_CD | C30 | N | Dressing | LOVB: JTI\_DRESSING | EIM\_ACCOUNT.X\_\_X\_DRESSING\_CD | S\_ORG\_EXT.X\_DRESSING\_CD |
| X\_EDUC\_LEVEL\_CD | C30 | N | Education Level | LOVB: JTI\_EDUC\_LEVEL | EIM\_ACCOUNT.X\_\_X\_EDUC\_LEVEL\_CD | S\_ORG\_EXT.X\_EDUC\_LEVEL\_CD |
| X\_ETHNICITY\_CD | C30 | N | Ethnicity | LOVB: JTI\_ETHNICITY | EIM\_ACCOUNT.X\_\_X\_ETHNICITY\_CD | S\_ORG\_EXT.X\_ETHNICITY\_CD |
| X\_FREE\_TIME\_CD | C30 | N | Free Time | LOVB: JTI\_FREE\_TIME | EIM\_ACCOUNT.X\_\_X\_FREE\_TIME\_CD | S\_ORG\_EXT.X\_FREE\_TIME\_CD |
| X\_GENDER\_FEMALE | N10,0 | N | % Female |  | EIM\_ACCOUNT.X\_\_X\_GENDER\_FEMALE | S\_ORG\_EXT.X\_GENDER\_FEMALE |
| X\_HHOCCUPANCYCD | C30 | N | HH Occupancy | LOVB: JTI\_HH\_OCCUPANCY | EIM\_ACCOUNT.X\_\_X\_HHOCCUPANCYCD | S\_ORG\_EXT.X\_HH\_OCCUPANCY\_CD |
| X\_HOBBY\_CD | C30 | N | Hobby | LOVB: JTI\_HOBBY | EIM\_ACCOUNT.X\_\_X\_HOBBY\_CD | S\_ORG\_EXT.X\_HOBBY\_CD |
| X\_INCOME\_CD | C30 | N | Income | LOVB: JTI\_INCOME | EIM\_ACCOUNT.X\_\_X\_INCOME\_CD | S\_ORG\_EXT.X\_INCOME\_CD |
| X\_INFLUENCE\_CD | C30 | N | Influence Indicator | LOVB: JTI\_INFLUENCE\_INDICATOR | EIM\_ACCOUNT.X\_\_X\_INFLUENCE\_CD | S\_ORG\_EXT.X\_INFLUENCE\_CD |
| X\_LANGUAGE\_CD | C30 | N | Language | LOVB: JTI\_LANGUAGE | EIM\_ACCOUNT.X\_\_X\_LANGUAGE\_CD | S\_ORG\_EXT.X\_LANGUAGE\_CD |
| X\_LOCATION\_CD | C30 | N | Location | LOVB: JTI\_LOCATION | EIM\_ACCOUNT.X\_\_X\_LOCATION\_CD | S\_ORG\_EXT.X\_LOCATION\_CD |
| X\_MUSIC\_STYLECD | C30 | N | Music Style | LOVB: JTI\_MUSIC\_STYLE | EIM\_ACCOUNT.X\_\_X\_MUSIC\_STYLECD | S\_ORG\_EXT.X\_MUSIC\_STYLE\_CD |
| X\_ORDER\_DAY | C30 | N | Order Day |  | EIM\_ACCOUNT.X\_\_X\_ORDER\_DAY | S\_ORG\_EXT.X\_ORDER\_DAY |
| X\_OUTLET\_FORMAT | C30 | N | Outlet Format | LOVB: JTI\_OUTLET\_FORMAT | EIM\_ACCOUNT.X\_\_X\_OUTLET\_FORMAT | S\_ORG\_EXT.X\_OUTLET\_FORMAT |
| X\_OWNERSHIPTYPE | C30 | N | Attribute mapping. |  | EIM\_ACCOUNT.X\_\_X\_OWNERSHIPTYPE | S\_ORG\_EXT.X\_OWNERSHIP\_TYPE |
| X\_PARKING\_CD | C30 | N | Parking | LOVB: JTI\_PARKING | EIM\_ACCOUNT.X\_\_X\_PARKING\_CD | S\_ORG\_EXT.X\_PARKING\_CD |
| X\_PLANOGRAM\_FLG | C1 | N | Specific Planogram |  | EIM\_ACCOUNT.X\_\_X\_PLANOGRAM\_FLG | S\_ORG\_EXT.X\_PLANOGRAM\_FLG |
| X\_POSMATERIALCD | C30 | N | POS material | LOVB: JTI\_POS\_MATERIAL | EIM\_ACCOUNT.X\_\_X\_POSMATERIALCD | S\_ORG\_EXT.X\_POS\_MATERIAL\_CD |
| X\_POWER\_FACTOR | C50 | N | Power Factors |  | EIM\_ACCOUNT.X\_\_X\_POWER\_FACTOR | S\_ORG\_EXT.X\_POWER\_FACTOR |
| X\_PRICE\_INDEXCD | C30 | N | Price Index | LOVB: JTI\_PRICE\_INDEX | EIM\_ACCOUNT.X\_\_X\_PRICE\_INDEXCD | S\_ORG\_EXT.X\_PRICE\_INDEX\_CD |
| X\_PROGRAM\_CD | C30 | N | Program | LOVB: JTI\_PROGRAM | EIM\_ACCOUNT.X\_\_X\_PROGRAM\_CD | S\_ORG\_EXT.X\_PROGRAM\_CD |
| X\_PROMO\_REELSCD | C30 | N | Promo Reels | LOVB: JTI\_PROMO\_REELS | EIM\_ACCOUNT.X\_\_X\_PROMO\_REELSCD | S\_ORG\_EXT.X\_PROMO\_REELS\_CD |
| X\_RESIDENCE\_CD | C30 | N | Residence | LOVB: JTI\_RESIDENCE | EIM\_ACCOUNT.X\_\_X\_RESIDENCE\_CD | S\_ORG\_EXT.X\_RESIDENCE\_CD |
| X\_SEASON\_END\_DT | D | N | Seasonality End |  | EIM\_ACCOUNT.X\_\_X\_SEASON\_END\_DT | S\_ORG\_EXT.X\_SEASON\_END\_DT |
| X\_SEASONAL\_FLG | C1 | N | Seasonal |  | EIM\_ACCOUNT.X\_\_X\_SEASONAL\_FLG | S\_ORG\_EXT.X\_SEASONAL\_FLG |
| X\_SEASONSTARTDT | D | N | Seasonality Start |  | EIM\_ACCOUNT.X\_\_X\_SEASONSTARTDT | S\_ORG\_EXT.X\_SEASON\_START\_DT |
| X\_CURRENT\_SEGMENT\_CD | C50 | N | Segment | LOVB : SEGMENT\_TYPE | EIM\_ACCNT\_DTL.X\_CURRENT\_SEGMENT\_CD | S\_ORG\_EXT\_X.X\_CURRENT\_SEGMENT\_CD |
| X\_SELL\_SPACENUM | N22,7 | N | Overall Selling Space |  | EIM\_ACCOUNT.X\_\_X\_SELL\_SPACENUM | S\_ORG\_EXT.X\_SELL\_SPACE\_NUM |
| X\_SPORT\_CD | C30 | N | Sport | LOVB: JTI\_SPORT | EIM\_ACCOUNT.X\_\_X\_SPORT\_CD | S\_ORG\_EXT.X\_SPORT\_CD |
| X\_TM\_TYPE | C30 | N | TM Type | LOVB: JTI\_TM\_TYPE | EIM\_ACCOUNT.X\_\_X\_TM\_TYPE | S\_ORG\_EXT.X\_TM\_TYPE |
| X\_TOOLS\_CD | C30 | N | Tools | LOVB: JTI\_TOOLS | EIM\_ACCOUNT.X\_\_X\_TOOLS\_CD | S\_ORG\_EXT.X\_TOOLS\_CD |
| X\_YAS | C1 | N | Close to 18-24 Area |  | EIM\_ACCOUNT.X\_\_X\_YAS | S\_ORG\_EXT.X\_YAS |
| X\_CUSTOMEVENTSCD | C30 | N | Custom Events | LOVB: JTI\_CUSTOM\_EVENTS | EIM\_ACCOUNT.X\_\_XCUSTOMEVENTSCD | S\_ORG\_EXT.X\_CUSTOM\_EVENTS\_CD |
| X\_SPECIALIZATION | C30 | N | TM Specialization | LOVB: JTI\_TM\_SPECIALIZATION | EIM\_ACCOUNT.X\_\_XSPECIALIZATION | S\_ORG\_EXT.X\_SPECIALIZATION |
| X\_MARITALSTATUSCD | C30 | N | Marital Status | LOVB: JTI\_MARITAL\_STATUS | EIM\_ACCOUNT.X\_XMARITALSTATUSCD | S\_ORG\_EXT.X\_MARITAL\_STATUS\_CD |
| X\_MOTIVATESTAFFCD | C30 | N | Motivate Staff | LOVB: JTI\_MOTIVATE\_STAFF | EIM\_ACCOUNT.X\_XMOTIVATESTAFFCD | S\_ORG\_EXT.X\_MOTIVATE\_STAFF\_CD |
| X\_MUSICFACILITYCD | C30 | N | Music Facility | LOVB: JTI\_MUSIC\_FACILITY | EIM\_ACCOUNT.X\_XMUSICFACILITYCD | S\_ORG\_EXT.X\_MUSIC\_FACILITY\_CD |
| X\_REASONTOVISITCD | C30 | N | Reason to Visit | LOVB: JTI\_REASON\_TO\_VISIT | EIM\_ACCOUNT.X\_XREASONTOVISITCD | S\_ORG\_EXT.X\_REASON\_TO\_VISIT\_CD |
| X\_SPONSOREVENTSCD | C30 | N | Sponsor Events | LOVB: JTI\_SPONSOR\_EVENTS | EIM\_ACCOUNT.X\_XSPONSOREVENTSCD | S\_ORG\_EXT.X\_SPONSOR\_EVENTS\_CD |
| X\_BRANDFOCUSSOURCE | C30 | N | Brand Focus Source | LOVB: JTI\_BRAND\_FOCUS\_SOURCE | EIM\_ACCOUNT.XXBRANDFOCUSSOURCE | S\_ORG\_EXT.X\_BRANDFOCUS\_SOURCE\_CD |
| X\_CONTROLDISTRIBUT | C30 | N | Control Distribution | LOVB: JTI\_CONTROL\_DISTRIBUTION | EIM\_ACCOUNT.XXCONTROLDISTRIBUT | S\_ORG\_EXT.X\_CONTROL\_DISTRIBUTION\_CD |
| X\_CUSTOMBRANDINGCD | C30 | N | Custom Branding | LOVB: JTI\_CUSTOM\_BRANDING | EIM\_ACCOUNT.XXCUSTOMBRANDINGCD | S\_ORG\_EXT.X\_CUSTOM\_BRANDING\_CD |
| X\_DISPLAYJTIBRANDS | C30 | N | Display JTI Brands | LOVB: JTI\_DISPLAY\_BRANDS | EIM\_ACCOUNT.XXDISPLAYJTIBRANDS | S\_ORG\_EXT.X\_DISPLAY\_JTI\_BRANDS\_CD |
| X\_DRINKSBESTSALESC | C30 | N | Drinks Best Sales | LOVB: JTI\_DRINKS\_BEST\_SALES | EIM\_ACCOUNT.XXDRINKSBESTSALESC | S\_ORG\_EXT.X\_DRINKS\_BEST\_SALES\_CD |
| X\_ENTRANCEPOLICYCD | C30 | N | Entrance Policy | LOVB: JTI\_ENTRANCE\_POLICY | EIM\_ACCOUNT.XXENTRANCEPOLICYCD | S\_ORG\_EXT.X\_ENTRANCE\_POLICY\_CD |
| X\_OUTLETCAPACITYCD | C30 | N | Outlet Capacity | LOVB: JTI\_OUTLET\_CAPACITY | EIM\_ACCOUNT.XXOUTLETCAPACITYCD | S\_ORG\_EXT.X\_OUTLET\_CAPACITY\_CD |
| X\_QUALITYSERVICECD | C30 | N | Quality Service | LOVB: JTI\_QUALITY\_SERVICE | EIM\_ACCOUNT.XXQUALITYSERVICECD | S\_ORG\_EXT.X\_QUALITY\_SERVICE\_CD |
| X\_SCREENSAVAILABIL | C30 | N | Screens Availability | LOVB: JTI\_SCREENS\_AVAILABILITY | EIM\_ACCOUNT.XXSCREENSAVAILABIL | S\_ORG\_EXT.X\_SCREENS\_AVAILABILITY\_CD |
| X\_SPECIALBRANDINGC | C30 | N | Special Branding | LOVB: JTI\_SPECIAL\_BRANDING | EIM\_ACCOUNT.XXSPECIALBRANDINGC | S\_ORG\_EXT.X\_SPECIAL\_BRANDING\_CD |
| X\_ATTRIB\_1 | C50 | N | Localized Attribute 1 |  | EIM\_ACCOUNT.X\_ATTRIB\_1 | S\_ORG\_EXT.X\_ATTRIB\_1 |
| X\_ATTRIB\_2 | C50 | N | Localized Attribute 2 |  | EIM\_ACCOUNT.X\_ATTRIB\_2 | S\_ORG\_EXT.X\_ATTRIB\_2 |
| X\_ATTRIB\_3 | C50 | N | Localized Attribute 3 |  | EIM\_ACCOUNT.X\_ATTRIB\_3 | S\_ORG\_EXT.X\_ATTRIB\_3 |
| X\_ATTRIB\_4 | C50 | N | Localized Attribute 4 |  | EIM\_ACCOUNT.X\_ATTRIB\_4 | S\_ORG\_EXT.X\_ATTRIB\_4 |
| X\_ATTRIB\_5 | C50 | N | Localized Attribute 5 |  | EIM\_ACCOUNT.X\_ATTRIB\_5 | S\_ORG\_EXT.X\_ATTRIB\_5 |
| X\_ATTRIB\_6 | C50 | N | Localized Attribute 6 |  | EIM\_ACCOUNT.X\_ATTRIB\_6 | S\_ORG\_EXT.X\_ATTRIB\_6 |
| X\_ATTRIB\_7 | C50 | N | Localized Attribute 7 |  | EIM\_ACCOUNT.X\_ATTRIB\_7 | S\_ORG\_EXT.X\_ATTRIB\_7 |
| X\_ATTRIB\_8 | C50 | N | Localized Attribute 8 |  | EIM\_ACCOUNT.X\_ATTRIB\_8 | S\_ORG\_EXT.X\_ATTRIB\_8 |
| X\_ATTRIB\_9 | C50 | N | Localized Attribute 9 |  | EIM\_ACCOUNT.X\_ATTRIB\_9 | S\_ORG\_EXT.X\_ATTRIB\_9 |
| ATTRIB\_10 | C1 | N | Current JTI Universe |  | EIM\_ACCNT\_DTL.X\_CURRENT\_TARGETED\_FLG | S\_ORG\_EXT\_X.X\_CURRENT\_TARGETED\_FLG |
| X\_ATTRIB\_11 | N22,7 | N | # Checkouts |  | EIM\_ACCOUNT.X\_ATTRIB\_11 | S\_ORG\_EXT.X\_ATTRIB\_11 |
| X\_ATTRIB\_12 | N22,7 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_12 | S\_ORG\_EXT.X\_ATTRIB\_12 |
| X\_ATTRIB\_13 | N22,7 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_13 | S\_ORG\_EXT.X\_ATTRIB\_13 |
| X\_ATTRIB\_14 | N22,7 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_14 | S\_ORG\_EXT.X\_ATTRIB\_14 |
| X\_ATTRIB\_15 | N22,7 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_15 | S\_ORG\_EXT.X\_ATTRIB\_15 |
| X\_ATTRIB\_16 | N22,7 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_16 | S\_ORG\_EXT.X\_ATTRIB\_16 |
| X\_ATTRIB\_17 | N22,7 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_17 | S\_ORG\_EXT.X\_ATTRIB\_17 |
| X\_ATTRIB\_18 | N22,7 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_18 | S\_ORG\_EXT.X\_ATTRIB\_18 |
| X\_ATTRIB\_21 | D | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_21 | S\_ORG\_EXT.X\_ATTRIB\_21 |
| X\_ATTRIB\_22 | D | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_22 | S\_ORG\_EXT.X\_ATTRIB\_22 |
| X\_ATTRIB\_23 | D | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_23 | S\_ORG\_EXT.X\_ATTRIB\_23 |
| X\_ATTRIB\_24 | D | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_24 | S\_ORG\_EXT.X\_ATTRIB\_24 |
| X\_ATTRIB\_25 | D | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_25 | S\_ORG\_EXT.X\_ATTRIB\_25 |
| X\_ATTRIB\_26 | D | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_26 | S\_ORG\_EXT.X\_ATTRIB\_26 |
| X\_ATTRIB\_27 | D | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_27 | S\_ORG\_EXT.X\_ATTRIB\_27 |
| X\_ATTRIB\_28 | D | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_28 | S\_ORG\_EXT.X\_ATTRIB\_28 |
| X\_ATTRIB\_31 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_31 | EIM\_ACCOUNT.X\_ATTRIB\_31 | S\_ORG\_EXT.X\_ATTRIB\_31 |
| X\_ATTRIB\_32 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_32 | EIM\_ACCOUNT.X\_ATTRIB\_32 | S\_ORG\_EXT.X\_ATTRIB\_32 |
| X\_ATTRIB\_33 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_33 | EIM\_ACCOUNT.X\_ATTRIB\_33 | S\_ORG\_EXT.X\_ATTRIB\_33 |
| X\_ATTRIB\_34 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_34 | EIM\_ACCOUNT.X\_ATTRIB\_34 | S\_ORG\_EXT.X\_ATTRIB\_34 |
| X\_ATTRIB\_35 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_35 | EIM\_ACCOUNT.X\_ATTRIB\_35 | S\_ORG\_EXT.X\_ATTRIB\_35 |
| X\_ATTRIB\_36 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_36 | EIM\_ACCOUNT.X\_ATTRIB\_36 | S\_ORG\_EXT.X\_ATTRIB\_36 |
| X\_ATTRIB\_37 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_37 | EIM\_ACCOUNT.X\_ATTRIB\_37 | S\_ORG\_EXT.X\_ATTRIB\_37 |
| X\_ATTRIB\_38 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_38 | EIM\_ACCOUNT.X\_ATTRIB\_38 | S\_ORG\_EXT.X\_ATTRIB\_38 |
| X\_ATTRIB\_39 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_39 | EIM\_ACCOUNT.X\_ATTRIB\_39 | S\_ORG\_EXT.X\_ATTRIB\_39 |
| X\_ATTRIB\_40 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_40 | EIM\_ACCOUNT.X\_ATTRIB\_40 | S\_ORG\_EXT.X\_ATTRIB\_40 |
| X\_ATTRIB\_41 | C1 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_41 | S\_ORG\_EXT.X\_ATTRIB\_41 |
| X\_ATTRIB\_42 | C1 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_42 | S\_ORG\_EXT.X\_ATTRIB\_42 |
| X\_ATTRIB\_43 | C1 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_43 | S\_ORG\_EXT.X\_ATTRIB\_43 |
| X\_ATTRIB\_44 | C1 | N | Localized Attribute |  | EIM\_ACCOUNT.X\_ATTRIB\_44 | S\_ORG\_EXT.X\_ATTRIB\_44 |
| TAX\_EXEMPT\_NUM | C30 | N | *Visit Coefficient* |  | EIM\_ACCOUNT.TAX\_EXEMPT\_NUM | S\_ORG\_EXT.TAX\_EXEMPT\_NUM |
| X\_PREF\_VISIT\_DAY\_CD | C30 | N | Preferred Visit Day | LOVB: JTI\_PREFFERED\_VISIT\_DAY\_TYPE | EIM\_ACCOUNT.X\_PREF\_VISIT\_DAY\_CD | S\_ORG\_EXT.X\_PREF\_VISIT\_DAY\_CD |
| X\_NIELSEN\_AREA\_CD | C30 | N | Nielsen Area | LOVB: JTI\_NIELSEN\_AREA\_TYPE | EIM\_ACCOUNT.X\_NIELSEN\_AREA\_CD | S\_ORG\_EXT.X\_NIELSEN\_AREA\_CD |
| AGENCY\_FLG | C1 | N | Independent |  | EIM\_ACCOUNT.X\_\_AGENCY\_FLG | S\_ORG\_EXT.AGENCY\_FLG |
| REGION | C25 | N | Travel Region | LOVB: TRAINING\_LOC\_REGION | EIM\_ACCOUNT.REGION | S\_ORG\_EXT.REGION |
| ATTRIB\_75 | N22,7 | N | Customer Importance |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_75 | S\_ORG\_EXT\_X.ATTRIB\_75 |
| ATTRIB\_20 | N22,7 | N | Brand Score |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_20 | S\_ORG\_EXT\_X.ATTRIB\_20 |
| ATTRIB\_56 | C1 | N | Retailer |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_56 | S\_ORG\_EXT\_X.ATTRIB\_56 |
| ATTRIB\_11 | C1 | N | Wholesaler |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_11 | S\_ORG\_EXT\_X.ATTRIB\_11 |
| ATTRIB\_07 | C30 | N | Brand Focus Scenario |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_07 | S\_ORG\_EXT\_X.ATTRIB\_07 |
| LEGAL\_STAT\_CD | C30 | N | Ownership Status | LOVB: UT\_LEGAL\_STATUS | EIM\_ACCNT\_UT.AU\_LEGAL\_STAT\_CD | S\_ORG\_EXT\_UTX.LEGAL\_STAT\_CD |
| OWNERSHIP\_CD | C30 | N | Ownership Type | LOVB: UT\_OWNERSHIP | EIM\_ACCNT\_UT.AU\_OWNERSHIP\_CD | S\_ORG\_EXT\_UTX.OWNERSHIP\_CD |
| X\_ATTRIB\_47 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_47 | EIM\_ACCOUNT.X\_ATTRIB\_47 | S\_ORG\_EXT.X\_ATTRIB\_47 |
| X\_ATTRIB\_48 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_48 | EIM\_ACCOUNT.X\_ATTRIB\_48 | S\_ORG\_EXT.X\_ATTRIB\_48 |
| JTI\_SUB\_SEGMENT\_CURRENT | C30 | N | Current Account Sub Segment | LOV: JTI\_SUB\_SEGMENT | EIM\_ACCNT\_DTL.X\_JTI\_SUB\_SEGMENT\_CURRENT | S\_ORG\_EXT\_X.JTI\_SUB\_SEGMENT\_CURRENT |
| PAY\_TYPE\_CD | C30 | N | Payment Type Code | LOVB: ACCOUNT\_PAYMENT\_TYPE | EIM\_ACCOUNT.PAY\_TYPE\_CD | S\_ORG\_EXT.PAY\_TYPE\_CD |
| X\_TAX\_PAY | C15 | N | Tax Payer Number |  | EIM\_ACCOUNT.X\_TAX\_PAY,  EIM\_CX\_BANKINFO.X\_ACCNT\_TAX\_ID (applies for US market only) | S\_ORG\_EXT.X\_TAX\_PAY,  CX\_BANK\_INFO. X\_ACCNT\_TAX\_ID(applies for US market only) |
| X\_LEGAL\_ACC\_NAME | C100 | N | Legal Account Name |  | EIM\_ACCOUNT.X\_LEGAL\_ACC\_NAME | S\_ORG\_EXT.X\_LEGAL\_ACC\_NAME |
| X\_ATTRIB\_77 | C30 | N | Localized Attribute | LOVB : JTI\_ENG\_TOURIST | EIM\_ACCOUNT.X\_ATTRIB\_77 | S\_ORG\_EXT.X\_ATTRIB\_77 |
| ORDER\_FREQUENCY | C30 | N | Order Frequency | LOVB: PHMA\_CALL\_FREQUENCY | EIM\_ACCNT\_CUT.AC\_CALL\_FREQUENCY | S\_ORG\_EXT.CALL\_FREQUENCY |
| X\_ATTRIB\_78 | C30 | N | Localized Attribute | LOVB : JTI\_AG\_M | EIM\_ACCOUNT.X\_ATTRIB\_78 | S\_ORG\_EXT.X\_ATTRIB\_78 |
| X\_ATTRIB\_79 | C30 | N | Localized Attribute | LOVB : JTI\_FLAGSHIP\_TYPE | EIM\_ACCOUNT.X\_ATTRIB\_79 | S\_ORG\_EXT.X\_ATTRIB\_79 |
| X\_ATTRIB\_81 | N22,7 | N | Localized Attribute Avg days between orders |  | EIM\_ACCOUNT.X\_ATTRIB\_81 | S\_ORG\_EXT.X\_ATTRIB\_81 |
| X\_ATTRIB\_45 | C1 | N | Survey question |  | EIM\_ACCOUNT.X\_ATTRIB\_45 | S\_ORG\_EXT.X\_ATTRIB\_45 |
| X\_GROCERY\_NAME | C100 | N | JTI Grocery Name |  | EIM\_ADDR\_PER.X\_ATTRIBUTE\_1 | S\_ADDR\_PER.X\_ATTRIBUTE\_1 |
| AP\_LATITUDE | N22, 7 | N | The Latitude |  | EIM\_ADDR\_PER.AP\_LATITUDE | S\_ADDR\_PER.LATITUDE |
| AP\_LONGITUDE | N22,7 | N | The longitude |  | EIM\_ADDR\_PER.AP\_LONGITUDE | S\_ADDR\_PER.LONGITUDE |
| ATTRIB\_09 | C1 | N | Visit Required flag |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_09 | S\_ORG\_EXT\_X.ATTRIB\_09 |
| X\_CURRENT\_BRAND\_OPPT\_CD | C30 | N | Brand Opportunity | LOVB: JTI\_HIGH\_MEDIUM\_LOW | EIM\_ACCNT\_DTL.X\_CURRENT\_BRAND\_OPPT\_CD | S\_ORG\_EXT\_X.X\_CURRENT\_BRAND\_OPPT\_CD |
| X\_ATTRIB\_30 | C30 | N | Local Attribute 30 | LOVB:JTI\_ATTRIBUTE\_30 | EIM\_ACCOUNT.X\_ATTRIB\_30 | S\_ORG\_EXT.X\_ATTRIB\_30 |
| ATTRIB\_34 | C50 | N | Local Attribute H1 |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_34 | S\_ORG\_EXT\_X.ATTRIB\_34 |
| ATTRIB\_35 | C50 | N | Local Attribute H2 |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_35 | S\_ORG\_EXT\_X.ATTRIB\_35 |
| X\_SPACE | C100 | N | JTI Space |  | EIM\_ACCOUNT.X\_SPACE | S\_ORG\_EXT.X\_SPACE |
| X\_SPACE\_TYPE\_CD | C50 | N | JTI Space Type | MLOV: JTI\_SPACE\_TYPE | EIM\_ACCOUNT.X\_SPACE\_TYPE\_CD | S\_ORG\_EXT.X\_SPACE\_TYPE\_CD |
| X\_SPACE\_SUBTYPE\_CD | C50 | N | JTI Space Sub Type | MLOV: JTI\_SPACE\_SUB\_TYPE | EIM\_ACCOUNT.X\_SPACE\_SUBTYPE\_CD | S\_ORG\_EXT.X\_SPACE\_SUBTYPE\_CD |
| ATTRIB\_39 | C50 | N | Local Attribute H3 |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_39 | S\_ORG\_EXT\_X.ATTRIB\_39 |
| ATTRIB\_03 | C30 | N | JTI Dehor | LOVB:JTI\_DEHOR | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_03 | S\_ORG\_EXT\_X.ATTRIB\_03 |
| ATTRIB\_51 | C50 | N | Bank Account |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_51 | S\_ORG\_EXT\_X.ATTRIB\_51 |
| EXT\_ATTRIB\_40 | C50 | N | Visible Space for Plate | LOVB:JTI\_VISIBLE\_SPACE | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_40 | S\_ORG\_EXT\_X.ATTRIB\_40 |
| EXT\_ATTRIB\_41 | C50 | N | Attribute 50 | LOVB:JTI\_ATTRIBUTE\_50 | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_41 | S\_ORG\_EXT\_X.ATTRIB\_41 |
| EXT\_ATTRIB\_42 | C50 | N | Attribute 51 | LOVB:JTI\_ATTRIBUTE\_51 | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_42 | S\_ORG\_EXT\_X.ATTRIB\_42 |
| ATTRIB\_44 | C100 | N | Attribute 44 |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_44 | S\_ORG\_EXT\_X.ATTRIB\_44 |
| X\_ATTRIB\_49 | C30 | N | Localized Attribute 49 |  | EIM\_ACCOUNT. X\_ATTRIB\_49 | S\_ORG\_EXT.X\_ATTRIB\_49 |
| X\_GROUP\_NAME | C100 | N | Master Group | FK to S\_ORG\_EXT (Planning Group). | EIM\_ACCOUNT. X\_X\_ACCNT\_NAME | S\_ORG\_EXT.X\_GROUP\_ID |
| X\_GROUP\_BU | C100 | N | Master Group | FK to S\_ORG\_EXT (Planning Group). | EIM\_ACCOUNT. X\_X\_GRP\_ACCNT\_BU | S\_ORG\_EXT.X\_GROUP\_ID |
| X\_GROUP\_LOC | C50 | N | Master Group | FK to S\_ORG\_EXT (Planning Group). | EIM\_ACCOUNT. X\_X\_ACCNT\_LOC | S\_ORG\_EXT.X\_GROUP\_ID |
| ACCNT\_HANDLER\_POSTN\_NAME | C100 | N | Default Business unit for account handler position  HAS TO BE “Default Organization” | FK to S\_POSTN | EIM\_ACCOUNT. X\_XACCNTPOSTNNAME | S\_ORG\_EXT.X\_ACCNT\_POSTN\_ID |
| ACCNT\_HANDLER\_POSTN\_BU | C100 | N | Business unit Division for account handler position  E.g. , “Italy” or “Spain”  Required only for New Account | FK to S\_POSTN | EIM\_ACCOUNT. X\_X\_ACCNTPOSTN\_BU | S\_ORG\_EXT.X\_ACCNT\_POSTN\_ID |
| ACCNT\_HANDLER\_POSTN\_LOC | C50 | N | Account handler position name | FK to S\_POSTN | EIM\_ACCOUNT. X\_X\_ACCNTPOSTNLOC | S\_ORG\_EXT.X\_ACCNT\_POSTN\_ID |
| ACCNT\_HANDLER\_POSTN\_DIVN | C100 | N | Business unit market for account handler position  E.g. : “UK” or “ES” | FK to S\_POSTN | EIM\_ACCOUNT. X\_XACCNTPOSTNDIVN | S\_ORG\_EXT.X\_ACCNT\_POSTN\_ID |
| X\_CONT\_TOBACCO\_TEXT | C100 | N | Contact / Tobacco Buyer |  | EIM\_ACCOUNT. X\_CONT\_TOBACCO\_TEXT | S\_ORG\_EXT.X\_CONT\_TOBACCO\_TEXT |
| X\_MAIN\_MOBILEPHONE\_TEXT | C40 | N | Primary Contact Mobile No |  | EIM\_ACCOUNT. X\_MAIN\_PHONE\_TEXT | S\_ORG\_EXT.X\_MAIN\_PHONE\_TEXT |
| X\_EMAIL\_ADDR\_TEXT | C100 | N | Email Address |  | EIM\_ACCOUNT. X\_EMAIL\_ADDR\_TEXT | S\_ORG\_EXT.X\_EMAIL\_ADDR\_TEXT |
| X\_CONT\_TOBC\_BUYER\_CD | C30 | N | Contact / Tobacco Buyer Day Off | MLOV:JTI\_CONTACT\_TOBACCO | EIM\_ACCOUNT. X\_CONT\_TOBC\_BUYER\_CD | S\_ORG\_EXT.X\_CONT\_TOBC\_BUYER\_CD |
| X\_ADDR2\_TEXT | C200 | N | Street Address 2 for UK only |  | EIM\_ADDR\_PER. X\_ADDR2\_TEXT | S\_ADDR\_PER. X\_ADDR2\_TEXT |
| X\_VISIT\_TIME\_DT | T | N | Visit Time Format should be YYYY/MM/DD HH:MM:SS |  | EIM\_ACCOUNT. X\_VISIT\_TIME\_DT | S\_ORG\_EXT.X\_VISIT\_TIME\_DT |
| X\_SERVICE\_REGION | C50 | N | Service Region |  | EIM\_ACCOUNT. X\_SERVICE\_REGION | S\_ORG\_EXT.X\_SERVICE\_REGION |
| X\_CONSUMER\_AGE\_CD | C30 | N | Consumer Age profile | MLOV: JTI\_CONSUMER\_AGE\_PROFILE | EIM\_ACCOUNT. X\_CONSUMER\_AGE\_CD | S\_ORG\_EXT.X\_CONSUMER\_AGE\_CD |
| X\_STUDENT\_NIGHT\_FLG | C1 | N | Student Night |  | EIM\_ACCOUNT. X\_STUDENT\_NIGHT\_FLG | S\_ORG\_EXT.X\_STUDENT\_NIGHT\_FLG |
| X\_WEEKLY\_FOOTBAL\_NUM | N22,7 | N | Weekly Football |  | EIM\_ACCOUNT. X\_WEEKLY\_FOOTBAL\_NUM | S\_ORG\_EXT.X\_WEEKLY\_FOOTBAL\_NUM |
| X\_NUM\_BARS\_NUM | N22,7 | N | Number of Bars |  | EIM\_ACCOUNT. X\_NUM\_BARS\_NUM | S\_ORG\_EXT.X\_NUM\_BARS\_NUM |
| X\_SMOKING\_AREA\_CD | C30 | N | Smoking Area Elements | MLOV: JTI\_SMOKING\_AREA | EIM\_ACCOUNT. X\_SMOKING\_AREA\_CD | S\_ORG\_EXT.X\_SMOKING\_AREA\_CD |
| X\_SMOKING\_AREA\_CAP\_CD | C30 | N | Smoking Area Capacity | MLOV: JTI\_SMOKING\_CAPACITY | EIM\_ACCOUNT. X\_SMOKING\_AREA\_CAP\_CD | S\_ORG\_EXT.X\_SMOKING\_AREA\_CAP\_CD |
| X\_1\_2\_1\_ACTIVITY\_CD | C30 | N | TRS Activity | MLOV:JTI\_121\_ACTIVITY | EIM\_ACCOUNT. X\_1\_2\_1\_ACTIVITY\_CD | S\_ORG\_EXT.X\_1\_2\_1\_ACTIVITY\_CD |
| X\_BACK\_BAR\_COMP\_CD | C30 | N | Back Bar Company | MLOV: JTI\_BACK\_BAR\_COM | EIM\_ACCOUNT. X\_BACK\_BAR\_COMP\_CD | S\_ORG\_EXT.X\_BACK\_BAR\_COMP\_CD |
| X\_BACK\_BAR\_BRAND\_CD | C30 | N | Back Bar Brands | MLOV: JTI\_BACK\_BAR\_BRANDS | EIM\_ACCOUNT. X\_BACK\_BAR\_BRAND\_CD | S\_ORG\_EXT.X\_BACK\_BAR\_BRAND\_CD |
| X\_EXCLUSIVITY\_CD | C30 | N | Exclusivity | MLOV: JTI\_EXCLUSIVITY | EIM\_ACCOUNT. X\_EXCLUSIVITY\_CD | S\_ORG\_EXT. X\_EXCLUSIVITY\_CD |
| X\_SUGGESTED\_BRAND\_CD | C30 | N | Suggested JTI Brand | MLOV: JTI\_SUGGESTED\_BRAND | EIM\_ACCOUNT. X\_SUGGESTED\_BRAND\_CD | S\_ORG\_EXT. X\_SUGGESTED\_BRAND\_CD |
| X\_BUDGET\_TRADE\_NUM | N22,7 | N | Budget Required to Trade |  | EIM\_ACCOUNT. X\_BUDGET\_TRADE\_NUM | S\_ORG\_EXT. X\_BUDGET\_TRADE\_NUM |
| X\_WEBSITE\_TEXT | C100 | N | Website |  | EIM\_ACCOUNT. X\_WEBSITE\_TEXT | S\_ORG\_EXT. X\_WEBSITE\_TEXT |
| X\_NUM\_SITES\_NUM | N22,7 | N | No. of Sites |  | EIM\_ACCOUNT. X\_NUM\_SITES\_NUM | S\_ORG\_EXT. X\_NUM\_SITES\_NUM |
| X\_HANDLING\_ALLOWANCE\_RATE | N22,7 | N | Handling Allowance Rate |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_80 | S\_ORG\_EXT\_X.ATTRIB\_80 |
| X\_ATTRIB\_82 | N22,7 | N | Turnover in Sterling |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_80.X\_ATTRIB\_82 | S\_ORG\_EXT\_X.X\_ATTRIB\_82 |
| X\_JTI\_LEAD\_RMC\_FLG | C1 | N | JTI Lead – RMC |  | EIM\_ACCNT\_DTL.X\_URBAN\_CD | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_RMC\_FLG |
| X\_LEAD\_SECTOR\_CD | C30 | N | Lead Sector | LOV:JTI\_LEAD\_SECTOR | EIM\_ACCNT\_DTL.X\_LEAD\_SECTOR\_CD | S\_ORG\_EXT\_X.X\_LEAD\_SECTOR\_CD |
| X\_JTI\_LEAD\_BRAND\_CD | C30 | N | JTI Lead Brand | LOV:JTI\_LEAD\_BRAND | EIM\_ACCNT\_DTL.X\_JTI\_LEAD\_BRAND\_CD | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_BRAND\_CD |
| X\_VOLUME\_PREM\_NUM | N22,7 | N | Volume Prem |  | EIM\_ACCNT\_DTL.X\_VOLUME\_PREM\_NUM | S\_ORG\_EXT\_X.X\_VOLUME\_PREM\_NUM |
| X\_VOLUME\_SUB\_NUM | N22,7 | N | Volume Sub |  | EIM\_ACCNT\_DTL.X\_VOLUME\_SUB\_NUM | S\_ORG\_EXT\_X.X\_VOLUME\_SUB\_NUM |
| X\_VOLUME\_MID\_NUM | N22,7 | N | Volume Mid |  | EIM\_ACCNT\_DTL.X\_VOLUME\_MID\_NUM | S\_ORG\_EXT\_X.X\_VOLUME\_MID\_NUM |
| X\_VOLUME\_VALUE\_NUM | N22,7 | N | Volume Value |  | EIM\_ACCNT\_DTL.X\_VOLUME\_VALUE\_NUM | S\_ORG\_EXT\_X.X\_VOLUME\_VALUE\_NUM |
| X\_SG\_PREM\_NUM | N22,7 | N | SG Prem |  | EIM\_ACCNT\_DTL.X\_SG\_PREM\_NUM | S\_ORG\_EXT\_X.X\_SG\_PREM\_NUM |
| X\_SG\_SUB\_NUM | N22,7 | N | SG Sub |  | EIM\_ACCNT\_DTL.X\_SG\_SUB\_NUM | S\_ORG\_EXT\_X.X\_SG\_SUB\_NUM |
| X\_SG\_MED\_NUM | N22,7 | N | SG Med |  | EIM\_ACCNT\_DTL.X\_SG\_MED\_NUM | S\_ORG\_EXT\_X.X\_SG\_MED\_NUM |
| X\_SG\_VALUE\_NUM | N22,7 | N | SG Value |  | EIM\_ACCNT\_DTL.X\_SG\_VALUE\_NUM | S\_ORG\_EXT\_X.X\_SG\_VALUE\_NUM |
| X\_JTI\_LEAD\_PREM\_FLG | C1 | N | JTI Lead Prem |  | EIM\_ACCNT\_DTL.X\_JTI\_LEAD\_PREM\_FLG | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_PREM\_FLG |
| X\_JTI\_LEAD\_SUB\_FLG | C1 | N | JTI Lead Sub |  | EIM\_ACCNT\_DTL.X\_JTI\_LEAD\_SUB\_FLG | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_SUB\_FLG |
| X\_LEAD\_MID\_FLG | C1 | N | JTI Lead Mid |  | EIM\_ACCNT\_DTL. X\_JTI\_LEAD\_MID\_FLG | S\_ORG\_EXT\_X. X\_JTI\_LEAD\_MID\_FLG |
| X\_LEAD\_VALUE\_FLG | C1 | N | JTI Lead Value |  | EIM\_ACCNT\_DTL. X\_JTI\_LEAD\_VALUE\_FLG | S\_ORG\_EXT\_X. X\_JTI\_LEAD\_VALUE\_FLG |
| X\_JTI\_LEAD\_RYO\_FLG | C1 | N | JTI Lead- RYO |  | EIM\_ACCNT\_DTL.X\_JTI\_LEAD\_RYO\_FLG | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_RYO\_FLG |
| X\_VOLUME\_LOW\_NUM | N22,7 | N | Volume Low |  | EIM\_ACCNT\_DTL.X\_VOLUME\_LOW\_NUM | S\_ORG\_EXT\_X.X\_VOLUME\_LOW\_NUM |
| X\_VOLUME\_MED\_NUM | N22,7 | N | Volume Med |  | EIM\_ACCNT\_DTL.X\_VOLUME\_MED\_NUM | S\_ORG\_EXT\_X.X\_VOLUME\_MED\_NUM |
| X\_VOLUME\_HIGH\_NUM | N22,7 | N | Volume High |  | EIM\_ACCNT\_DTL.X\_VOLUME\_HIGH\_NUM | S\_ORG\_EXT\_X.X\_VOLUME\_HIGH\_NUM |
| X\_JTI\_LEAD\_LOW\_FLG | C1 | N | JTI Lead Low |  | EIM\_ACCNT\_DTL.X\_JTI\_LEAD\_LOW\_FLG | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_LOW\_FLG |
| X\_JTI\_LEAD\_MED\_FLG | C1 | N | JTI Lead Med |  | EIM\_ACCNT\_DTL.X\_JTI\_LEAD\_MED\_FLG | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_MED\_FLG |
| X\_JTI\_LEAD\_HIGH\_FLG | C1 | N | JTI Lead High |  | EIM\_ACCNT\_DTL.X\_JTI\_LEAD\_HIGH\_FLG | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_HIGH\_FLG |
| X\_SG\_LOW\_NUM | N22,7 | N | SG Low |  | EIM\_ACCNT\_DTL.X\_SG\_LOW\_NUM | S\_ORG\_EXT\_X.X\_SG\_LOW\_NUM |
| X\_SG\_HIGH\_NUM | N22,7 | N | SG High |  | EIM\_ACCNT\_DTL.X\_SG\_HIGH\_NUM | S\_ORG\_EXT\_X.X\_SG\_HIGH\_NUM |
| X\_JTI\_LEAD\_CIGARS\_FLG | C1 | N | JTI Lead – Cigars |  | EIM\_ACCNT\_DTL.X\_JTI\_LEAD\_CIGARS\_FLG | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_CIGARS\_FLG |
| X\_VOLUME\_LW\_NUM | N22,7 | N | Volume LW |  | EIM\_ACCNT\_DTL.X\_VOLUME\_LW\_NUM | S\_ORG\_EXT\_X.X\_VOLUME\_LW\_NUM |
| X\_VOLUME\_SW\_NUM | N22,7 | N | Volume SW |  | EIM\_ACCNT\_DTL.X\_VOLUME\_SW\_NUM | S\_ORG\_EXT\_X.X\_VOLUME\_SW\_NUM |
| X\_JTI\_LEAD\_LW\_FLG | C1 | N | JTI Lead LW |  | EIM\_ACCNT\_DTL.X\_JTI\_LEAD\_LW\_FLG | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_LW\_FLG |
| X\_JTI\_LEAD\_SW\_FLG | C1 | N | JTI Lead SW |  | EIM\_ACCNT\_DTL.X\_JTI\_LEAD\_SW\_FLG | S\_ORG\_EXT\_X.X\_JTI\_LEAD\_SW\_FLG |
| X\_SG\_LW\_NUM | N22,7 | N | SG LW |  | EIM\_ACCNT\_DTL.X\_SG\_LW\_NUM | S\_ORG\_EXT\_X.X\_SG\_LW\_NUM |
| X\_SG\_SW\_NUM | N22,7 | N | SG SW |  | EIM\_ACCNT\_DTL.X\_SG\_SW\_NUM | S\_ORG\_EXT\_X.X\_SG\_SW\_NUM |
| X\_LOCAL\_DEMO\_CD | C30 | N | Local Demographic | LOV:JTI\_LOCAL\_DEMO | EIM\_ACCNT\_DTL.X\_LOCAL\_DEMO\_CD | S\_ORG\_EXT\_X.X\_LOCAL\_DEMO\_CD |
| X\_FOOTBALL\_INFLUENCE\_CD | C30 | N | Football Influence. | LOV:JTI\_FOOTBALL\_INFLUENCE | EIM\_ACCNT\_DTL.X\_FOOTBALL\_INFLUENCE\_CD | S\_ORG\_EXT\_X.X\_FOOTBALL\_INFLUENCE\_CD |
| X\_COMP\_LEAD\_CD | C30 | N | Comp Lead | LOV:JTI\_COMP\_LEAD | EIM\_ACCNT\_DTL.X\_COMP\_LEAD\_CD | S\_ORG\_EXT\_X.X\_COMP\_LEAD\_CD |
| X\_URBAN\_CD | C30 | N | Urban | LOV:JTI\_URBAN | EIM\_ACCNT\_DTL.X\_URBAN\_CD | S\_ORG\_EXT\_X.X\_URBAN\_CD |
| X\_SG\_MED\_RYO\_NUM | N22,7 | N | SG Med Ryo |  | EIM\_ACCNT\_DTL.X\_SG\_MED\_RYO\_NUM | S\_ORG\_EXT\_X.X\_SG\_MED\_RYO\_NUM |
| X\_MAIN\_DISTRIBUTOR\_NAME | C100 | N | Main Distributor  *(Correspond to the field Account Code of the Main Distributor (S\_ORG\_EXT.NAME)* |  | EIM\_ACCNT\_DTL.EXT\_XMAINACCNTNAME | S\_ORG\_EXT\_X.X\_MAIN\_DISTRIBUTOR\_ID |
| X\_REST\_MARK\_STORE | C1 | N | Restricted Market Store |  | EIM\_ACCNT\_DTL. X\_REST\_MARK\_STORE | S\_ORG\_EXT\_X. X\_REST\_MARK\_STORE |
| X\_PAY\_POINT | C1 | N | Pay Point |  | EIM\_ACCOUNT.X\_PAY\_POINT | S\_ORG\_EXT. X\_PAY\_POINT |
| X\_OUTERS\_PER\_WEEK | N22,7 | N | Total Outers Per Week |  | EIM\_ACCOUNT. X\_OUTERS\_PER\_WEEK | S\_ORG\_EXT. X\_OUTERS\_PER\_WEEK |
| X\_WHOLESALER\_TYPE\_CD | C30 | N | Wholesaler Type | LOV: JTI\_WHOLESALER\_TYPE | EIM\_ACCNT\_DTL. X\_WHOLESALER\_TYPE\_CD | S\_ORG\_EXT\_X. X\_WHOLESALER\_TYPE\_CD |
| X\_TS\_ATTRIB\_38\_CD | C30 | N | JTI TS Att38 | LOV: JTI\_TS\_LOCAL\_ATTRIB\_38 | EIM\_ACCNT\_DTL. X\_TS\_ATTRIB\_38\_CD | S\_ORG\_EXT\_X. X\_TS\_ATTRIB\_38\_CD |
| X\_TS\_ATTRIB\_39\_CD | C30 | N | JTI TS Att39 | LOV: JTI\_TS\_LOCAL\_ATTRIB\_39 | EIM\_ACCNT\_DTL. X\_TS\_ATTRIB\_39\_CD | S\_ORG\_EXT\_X. X\_TS\_ATTRIB\_39\_CD |
| X\_TS\_ATTRIB\_40\_CD | C30 | N | JTI TS Att40 | LOV: JTI\_TS\_LOCAL\_ATTRIB\_40 | EIM\_ACCNT\_DTL. X\_TS\_ATTRIB\_40\_CD | S\_ORG\_EXT\_X. X\_TS\_ATTRIB\_40\_CD |
| X\_VM\_CIF | C30 | N |  |  | EIM\_ACCOUNT. X\_VM\_CIF | S\_ORG\_EXT . X\_VM\_CIF |
| X\_VM\_NIF | C30 | N |  |  | EIM\_ACCOUNT. X\_VM\_NIF | S\_ORG\_EXT. X\_VM\_NIF |
| X\_ATTRIB\_84 | C30 | N | Localized Attribute | LOVB: JTI\_ATTRIBUTE\_84 | EIM\_ACCNT\_DTL. X\_ATTRIB\_84 | S\_ORG\_EXT\_X. X\_ATTRIB\_84 |
| X\_ATTRIB\_83 | C30 | N | Localized Attribute \ Tax Id Status | LOVB: JTI\_ACCNT\_TAX\_ID\_STATUS | EIM\_ACCNT\_DTL. X\_TAX\_ID\_STATUS\_CD | S\_ORG\_EXT\_X. X\_TAX\_ID\_STATUS\_CD |
| X\_ATTRIB\_85 | C30 | N | Localized Attribute \ Bank Account Type | LOVB: JTI\_ATTRIBUTE\_85 | EIM\_ACCNT\_DTL. X\_ATTRIB\_85 | S\_ORG\_EXT\_X .X\_ATTRIB\_85 |
| NO\_EXCAR\_SALE | C1 | N | No Ex-car sale | Default to ‘N’ | EIM\_ACCNT\_DTL.X\_NO\_EXCAR\_SALE\_FLG | S\_ORG\_EXT\_X.X\_NO\_EXCAR\_SALE\_FLG |
| ORIGINAL\_ACCOUNT | C100 | N | Original Account Code | FK to S\_ORG\_EXT | EIM\_ACCNT\_DTL .EXT\_XORIGACCNTNAME | S\_ORG\_EXT\_X .X\_ORIG\_ACCNT\_ID |
| X\_ATTRIB\_86 | N(22,7) | N | Localized Attribute |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_22 | S\_ORG\_EXT\_X.ATTRIB\_22 |
| X\_ATTRIB\_87 | N(22,7) | N | Localized Attribute |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_23 | S\_ORG\_EXT\_X.ATTRIB\_23 |
| X\_ATTRIB\_88 | N(22,7) | N | Localized Attribute |  | EIM\_ACCNT\_DTL.EXT\_ATTRIB\_25 | S\_ORG\_EXT\_X.ATTRIB\_25 |
| X\_ATTRIB\_89 | N(22,7) | N | Localized Attribute |  | EIM\_ACCNT\_DTL. X\_ATTRIB\_89 | S\_ORG\_EXT\_X. X\_ATTRIB\_89 |
| X\_ATTRIB\_90 | N(22,7) | N | Localized Attribute |  | EIM\_ACCNT\_DTL. X\_ATTRIB\_90 | S\_ORG\_EXT\_X. X\_ATTRIB\_90 |
| GEO\_COOR\_QUALITY | N(22,7) | N | Geo Coordinates |  | EIM\_ADDR\_PER. X\_GEO\_COOR\_NUM | S\_ADDR\_PER. X\_GEO\_COOR\_NUM |
| X\_NOCOPY\_FLG | C1 | N | No Account Copy | Default to ‘N’ | EIM\_ACCNT\_DTL.X\_NOCOPY\_FLG | S\_ORG\_EXT\_X.X\_NOCOPY\_FLG |
| X\_ATTRIB\_91 | C50 | N | Localized Attribute |  | EIM\_ACCNT\_DTL. X\_ATTRIB\_91 | S\_ORG\_EXT\_X.X\_ATTRIB\_91 |
| X\_ATTRIB\_92 | C50 | N | Localized Attribute |  | EIM\_ACCNT\_DTL. X\_ATTRIB\_92 | S\_ORG\_EXT\_X.X\_ATTRIB\_92 |
| X\_ATTRIB\_93 | C50 | N | Localized Attribute |  | EIM\_ACCNT\_DTL. X\_ATTRIB\_92 | S\_ORG\_EXT\_X.X\_ATTRIB\_93 |
| X\_PAYMENT\_TYPE\_RETAILER\_CD | C30 | N | Type of Payment to Retailer | LOV: JTI\_PAYMENT\_RETAILER\_TYPE | EIM\_ACCNT\_DTL. X\_PAYMENT\_TYPE\_RETAILER\_CD | S\_ORG\_EXT\_X. X\_PAYMENT\_TYPE\_RETAILER\_CD |
| LOAD\_SEQUENCE | N(10,0) | N | Load sequence of record to identify the Main line when Merge functionality if activated. Mandatory only if Process is active and file version is 18 or more.  And Load sequence is defaulted to ‘0’ when equal to NULL. | N/A | N/A | N/A |
| PERSON\_UID | C100 | N(PK) | Person Unique Identifier, PK for the contact to be updated or inserted |  | EIM\_CONTACT.PARTY\_UID  EIM\_CONTACT.CON\_PERSON\_UID  EIM\_ACCNT\_CUT.PERSON\_UID  EIM\_ADDR\_PER. AP\_PERSON\_UID  EIM\_DDR\_PER. CONADDR\_PERSON\_UID | S\_CONTACT.PERSON\_UID  S\_PARTY.PARTY\_UID |
| X\_ATTRIB\_94 | C30 | N | Preferred Call Day | LOV: JTI\_ATTRIBUTE\_94 | EIM\_ACCNT\_DTL.X\_ATTRIB\_94 | S\_ORG\_EXT\_X.X\_ATTRIB\_94 |
| X\_ATTRIB\_95 | C30 | N | Call Frequency | LOV: JTI\_ATTRIBUTE\_95 | EIM\_ACCNT\_DTL.X\_ATTRIB\_95 | S\_ORG\_EXT\_X.X\_ATTRIB\_95 |
| X\_ATTRIB\_96 | T | N | Call Time  Format should be YYYY/MM/DD HH:MM:SS |  | EIM\_ACCNT\_DTL.X\_ATTRIB\_96 | S\_ORG\_EXT\_X.X\_ATTRIB\_96 |
| GEOCODING\_SOURCE | C30 | N | Load Geocoordinates for an address using AC interface. | LOV: JTI\_GEOCOORDINATE\_SRC | EIM\_ADDR\_PER.X\_GEO\_COORDS\_SRC\_CD | S\_ADDR\_PER.X\_GEO\_COORDS\_SRC\_CD |
| VAT\_REGN\_NUM | C30 | N | VAT registration number |  | EIM\_ACCOUNT.VAT\_REGN\_NUM | S\_ORG\_EXT.VAT\_REGN\_NUM |
| X\_ATTRIB\_115 | C30 | N | ENU Field: Attribute 115  ENG Field: Retailer Cluster | LOV: JTI\_ATTRIBUTE\_115 | EIM\_ACCNT\_DTL. X\_ATTRIB\_115 | S\_ORG\_EXT\_X.X\_ATTRIB\_115 |
| X\_ATTRIB\_116 | C30 | N | ENU: Attribute 116  ENG Field: Retailer Reach | LOV: JTI\_ATTRIBUTE\_116 | EIM\_ACCNT\_DTL. X\_ATTRIB\_116 | S\_ORG\_EXT\_X.X\_ATTRIB\_116 |
| X\_ATTRIB\_110 | C30 | N | ENUField: Attribute 110  ENG Field: Retailer Influence | LOV: JTI\_ATTRIBUTE\_110 | EIM\_ACCNT\_DTL. X\_ATTRIB\_110 | S\_ORG\_EXT\_X.X\_ATTRIB\_110 |
| X\_ATTRIB\_111 | C30 | N | ENU: Attribute 111  ENG Field: Influence - Ability | LOV: JTI\_ATTRIBUTE\_111 | EIM\_ACCNT\_DTL. X\_ATTRIB\_111 | S\_ORG\_EXT\_X.X\_ATTRIB\_111 |
| X\_ATTRIB\_112 | C30 | N | ENU Field: Attribute 112  ENG Field: Influence - Willingness | LOV: JTI\_ATTRIBUTE\_112 | EIM\_ACCNT\_DTL. X\_ATTRIB\_112 | S\_ORG\_EXT\_X.X\_ATTRIB\_112 |
| X\_ATTRIB\_99 | C30 | N | ENU Field: Attribute 99  ENG Field: Share of Regular Visitors  GER Field: Regal | LOV: JTI\_ATTRIBUTE\_99 | EIM\_ACCNT\_DTL. X\_ATTRIB\_99 | S\_ORG\_EXT\_X.X\_ATTRIB\_99 |
| X\_ATTRIB\_100 | C30 | N | ENU Field: Attribute 100  ENG Field: Franchise Vs SOB  GER Field: Kasse\_1 | LOV: JTI\_ATTRIBUTE\_100 | EIM\_ACCNT\_DTL. X\_ATTRIB\_100 | S\_ORG\_EXT\_X.X\_ATTRIB\_100 |
| X\_ATTRIB\_113 | C1 | N | ENU Field: Attribute 113  ENG Field: DJ |  | EIM\_ACCNT\_DTL. X\_ATTRIB\_113 | S\_ORG\_EXT\_X.X\_ATTRIB\_113 |
| X\_ATTRIB\_114 | C1 | N | ENU Field: Attribute 114  ENG Field: Convenience Influence |  | EIM\_ACCNT\_DTL. X\_ATTRIB\_114 | S\_ORG\_EXT\_X.X\_ATTRIB\_114 |
| X\_ATTRIB\_97 | C30 | N | ENU Field: Attribute 97  ENG Field: Tobacco Relevance  GER Field: Verkaufsraum | LOVB: JTI\_ATTRIBUTE\_97 | EIM\_ACCNT\_DTL.X\_ATTRIB\_97 | S\_ORG\_EXT\_X.X\_ATTRIB\_97 |
| X\_ATTRIB\_98 | C30 | N | ENU Field: Attribute 98  ENG Field: Tobacco Visibility  GERField: Theke | LOVB: JTI\_ATTRIBUTE\_98 | EIM\_ACCNT\_DTL.X\_ATTRIB\_98 | S\_ORG\_EXT\_X.X\_ATTRIB\_98 |
| X\_ATTRIB\_101 | C30 | N | ENU Field: Attribute 101  ENG Field: Tobacco Area Size  GER Field: Kasse\_2 | LOVB: JTI\_ATTRIBUTE\_101 | EIM\_ACCNT\_DTL.X\_ATTRIB\_101 | S\_ORG\_EXT\_X.X\_ATTRIB\_101 |
| X\_ATTRIB\_102 | C30 | N | ENU Field: Attribute 102  ENG Field: Standardisation | LOVB: JTI\_ATTRIBUTE\_102 | EIM\_ACCNT\_DTL.X\_ATTRIB\_102 | S\_ORG\_EXT\_X.X\_ATTRIB\_102 |
| X\_ATTRIB\_103 | C30 | N | ENU Field: Attribute 103  ENG Field: Primary Lifestyle | LOVB: JTI\_ATTRIBUTE\_103 | EIM\_ACCNT\_DTL.X\_ATTRIB\_103 | S\_ORG\_EXT\_X.X\_ATTRIB\_103 |
| X\_ATTRIB\_104 | N22,7 | N | ENU Field: Attribute 104  ENG Field: Total No of Staff |  | EIM\_ACCNT\_DTL.X\_ATTRIB\_104 | S\_ORG\_EXT\_X.X\_ATTRIB\_104 |
| X\_ATTRIB\_105 | N22,7 | N | ENU Field: Attribute 105  ENG Field: Venue Capacity |  | EIM\_ACCNT\_DTL.X\_ATTRIB\_105 | S\_ORG\_EXT\_X.X\_ATTRIB\_105 |
| X\_ATTRIB\_106 | N22,7 | N | ENU Field: Attribute 106  ENG Field: Contract Value YR 1 |  | EIM\_ACCNT\_DTL.X\_ATTRIB\_106 | S\_ORG\_EXT\_X.X\_ATTRIB\_106 |
| X\_ATTRIB\_107 | C30 | N | ENU Field: Attribute 107  ENG Field: BBU Type | LOVB: JTI\_ATTRIBUTE\_107 | EIM\_ACCNT\_DTL.X\_ATTRIB\_107 | S\_ORG\_EXT\_X.X\_ATTRIB\_107 |
| X\_ATTRIB\_108 | C30 | N | ENU Field: Attribute 108  ENG Field: Smoking Area Type | LOVB: JTI\_ATTRIBUTE\_108 | EIM\_ACCNT\_DTL.X\_ATTRIB\_108 | S\_ORG\_EXT\_X.X\_ATTRIB\_108 |
| X\_ATTRIB\_109 | C1 | N | ENU Field: Attribute 109  ENG Field: Vending Machine |  | EIM\_ACCNT\_DTL.X\_ATTRIB\_109 | S\_ORG\_EXT\_X.X\_ATTRIB\_109 |
| EXE\_AT\_NAME | C100 | N | Execute at Acct# | FK to S\_ORG\_EXT | EIM\_ACCNT\_DTL.EXT\_X\_EXEACCNTNAME | S\_ORG\_EXT\_X.X\_EXE\_AT\_ID |
| PAY\_AT\_NAME | C100 | N | Pay At Acct# | FK to S\_ORG\_EXT | EIM\_ACCNT\_DTL.EXT\_X\_PAYACCNTNAME | S\_ORG\_EXT\_X.X\_PAY\_AT\_ID |
| PAYEE\_TYPE | C30 | N | Payee Type | LOVB: JTI\_PAYEE\_TYPE | EIM\_ACCNT\_DTL.X\_PAYEEE\_TYPE\_CD | S\_ORG\_EXT\_X.X\_PAYEEE\_TYPE\_CD |
| ASGN\_USR\_EXCLD\_FLG | C1 | N |  |  | EIM\_ACCOUNT.ASGN\_USR\_EXCLD\_FLG | S\_ORG\_EXT.ASGN\_USR\_EXCLD\_FLG |
| BANK\_ID | C50 | N | ABA Number | FK to CX\_BANK\_ADMIN | EIM\_ACCNT\_DTL. EXT\_X\_BANK\_NUMBER | S\_ORG\_EXT\_X.X\_BANK\_ID |
| BANK\_ACCNT\_NUM | C50 | N | Bank Account# |  | EIM\_ACCNT\_DTL.X\_ACCOUNT\_NUM,  EIM\_CX\_BANKINFO.X\_ACCNT\_TAX\_ID (**applies for US market only**) | S\_ORG\_EXT\_X.X\_ACCOUNT\_NUM,  EIM\_CX\_BANKINFO.X\_TO\_ACCNT\_NUM (**applies for US market only**) |
| FIRST\_NAME\_INITIAL | C50 | N | First Name or Initial |  | EIM\_ACCNT\_DTL.X\_FIRST\_NAME\_BA\_TEXT | S\_ORG\_EXT\_X.X\_FIRST\_NAME\_BA\_TEXT |
| LAST\_NAME\_CO | C50 | N | Last Name or Company Name |  | EIM\_ACCNT\_DTL.X\_LAST\_NAME\_BA\_TEXT | S\_ORG\_EXT\_X.X\_LAST\_NAME\_BA\_TEXT |
| X\_NON\_AUTOGEN\_FLG | C1 | N |  |  | EIM\_ACCNT\_DTL.EXT\_XNONAUTOGENFLG | S\_ORG\_EXT\_X.X\_NON\_AUTOGEN\_FLG |
| INVOICE\_FLG\_ADDR | C1 | N | Invoice flag from Contacts |  | EIM\_ACCOUNT. ACC\_PR\_BL\_ADDR  EIM\_ACCNT\_CUT. ACC\_PR\_BL\_ADDR | S\_ORG\_BU.PR\_BL\_ADDR\_ID  S\_ORG\_EXT.PR\_BL\_ADDR\_ID |
| INVOICE\_FLG\_CON | C1 | N | Invoice flag from Contacts |  | EIM\_ACCNT\_CUT. ORG\_PR\_BL\_PER | S\_ORG\_EXT.PR\_BL\_PER\_ID |
| PASSPORT\_NR\_CON | C100 | N | Passport # from Contacts |  | EIM\_CON\_DTL. EXT\_ATTRIB\_01 | S\_CONTACT\_X.ATTRIB\_01 |
| X\_ATTRIB\_117 | N22,7 | N | JTI Attribute 117 |  | EIM\_ACCNT\_DTL. X\_ATTRIB\_117 | S\_ORG\_EXT\_X. X\_ATTRIB\_117 |
| X\_ATTRIB\_118 | T | N | JTI Attribute 118  Date time Format 1980/01/01 00:00:00 |  | EIM\_ACCNT\_DTL. X\_ATTRIB\_118 | S\_ORG\_EXT\_X. X\_ATTRIB\_118 |
| EXT\_ATTRIB\_33 | T | N | JTI Last Balance Update  Date time Format 1980/01/01 00:00:00 |  | EIM\_ACCNT\_DTL.EXT\_ ATTRIB\_33 | S\_ORG\_EXT\_X. ATTRIB\_33 |
| EXT\_ATTRIB\_32 | T | N | JTI Last Login  Date time Format 1980/01/01 00:00:00 |  | EIM\_ACCNT\_DTL. EXT\_ ATTRIB\_32 | S\_ORG\_EXT\_X. ATTRIB\_32 |
| EXT\_ATTRIB\_31 | T | N | JTI First Login Date  Date time Format 1980/01/01 00:00:00 |  | EIM\_ACCNT\_DTL. EXT\_ ATTRIB\_31 | S\_ORG\_EXT\_X. ATTRIB\_31 |
| TR\_RANKING\_NUM | N22,7 | N | Account Routing Info: Ranking |  | EIM\_ACCNT\_DTL. X\_TR\_RANKING\_NUM | S\_ORG\_EXT\_X.X\_TR\_RANKING\_NUM |
| TR\_SERVICE\_TIME\_NUM | N22,7 | N | Account Routing Info: Service Time |  | EIM\_ACCNT\_DTL. X\_TR\_SERVICE\_TIME\_NUM | S\_ORG\_EXT\_X.X\_TR\_SERVICE\_TIME\_NUM |
| TR\_MIN\_MIN\_BET\_VISITS\_NUM | N22,7 | N | Account Routing Info: Min. days between visits |  | EIM\_ACCNT\_DTL. X\_TR\_MIN\_MIN\_BET\_VISITS\_NUM | S\_ORG\_EXT\_X.X\_TR\_MIN\_MIN\_BET\_VISITS\_NUM |
| TR\_MIN\_SERVICE\_TIME\_NUM | N22,7 | N | Account Routing Info: Min. Service Time |  | EIM\_ACCNT\_DTL. X\_TR\_MIN\_SERVICE\_TIME\_NUM | S\_ORG\_EXT\_X.X\_TR\_MIN\_SERVICE\_TIME\_NUM |
| PRICE\_LIST | C50 | N | FK to S\_PRI\_LST |  | EIM\_ACCOUNT.CURR\_PRI\_LST\_ID | S\_ORG\_EXT. CURR\_PRI\_LST\_ID |
| X\_RETAIL\_CHANNEL\_CD | C30 | N | Global Retail Channel | LOVB: JTI\_RETAIL\_GLOBAL\_CHANNEL | EIM\_ACCNT\_DTL  X\_RETAIL\_CHANNEL\_CD | S\_ORG\_EXT\_X. X\_RETAIL\_CHANNEL\_CD |
| X\_DRIVE\_SERVICE\_TIME\_NUM | N10,0 | N | Driving Service Time |  | EIM\_ACCNT\_DTL.  X\_DRIVE\_SRV\_TIME\_NUM | S\_ORG\_EXT\_X.X\_DRIVE\_SRV \_TIME\_NUM |
| X\_DRIVE\_SERVICE\_TIME\_GR\_NUM | N10,0 | N | Driving Service Time Group |  | EIM\_ACCNT\_DTL.  X\_DRIVE\_SRV\_TIME\_GR\_NUM | S\_ORG\_EXT\_X.X\_DRIVE\_SRV\_TIME\_GR\_NUM |
| EFT\_STATUS | C30 | N | EFT Status | MLOV: JTI\_EFT\_STATUS | EIM\_ACCNT\_DTL.X\_EFT\_STATUS\_TEXT | S\_ORG\_EXT\_X.X\_EFT\_STATUS\_TEXT |
| EFT\_REASON | C50 | N | EFT Reason |  | EIM\_ACCNT\_DTL.X\_EFT\_REJECTED\_REASON\_TEXT | S\_ORG\_EXT\_X.X\_EFT\_REJECTED\_REASON\_TEXT |
| ADDR\_TYPE\_CD | C30 | N | Primary address type  AP\_ADDR must be populated to avoid filtering record | LOVB: FIN\_CON\_ADDRESS\_TYPE | EIM\_ADDR\_PER.AP\_ADDR\_TYPE\_CD | S\_ADDR\_PER .ADDR\_TYPE\_CD |
| X\_TS\_ATTRIB\_41\_CD | C30 | N | JTI TS Att41 | LOVB: JTI\_TS\_LOCAL\_ATTRIB\_41 | EIM\_ACCNT\_DTL..X\_TS\_ATTRIB\_41\_CD | S\_ORG\_EXT\_X.X\_TS\_ATTRIB\_41\_CD |
| X\_TS\_ATTRIB\_42\_CD | C30 | N | JTI TS Att42 | LOVB: JTI\_TS\_LOCAL\_ATTRIB\_42 | EIM\_ACCNT\_DTL..X\_TS\_ATTRIB\_42\_CD | S\_ORG\_EXT\_X.X\_TS\_ATTRIB\_42\_CD |
| X\_TS\_ATTRIB\_43\_CD | C30 | N | JTI TS Att42 | LOVB: JTI\_TS\_LOCAL\_ATTRIB\_43 | EIM\_ACCNT\_DTL..X\_TS\_ATTRIB\_43\_CD | S\_ORG\_EXT\_X.X\_TS\_ATTRIB\_43\_CD |
| X\_ATTRIB\_119\_FLG | C1 | N | Attribute |  | EIM\_ACCNT\_DTL. X\_ATTRIB\_119\_FLG | S\_ORG\_EXT\_X. X\_ATTRIB\_119\_FLG |
| X\_DEF\_DEL\_METHOD\_CD | C30 | N | Delivery Method | MLOV: JTI\_DEF\_DEL\_METHOD | EIM\_ACCNT\_DTL. X\_DEF\_DEL\_METHOD\_CD | S\_ORG\_EXT\_X. X\_DEF\_DEL\_METHOD\_CD |
| ORDER\_DIRECT\_FLG | C1 | N | Orders Directly from JTI |  | EIM\_ACCNT\_DTL.X\_ATTRIB\_86 | S\_ORG\_EXT\_X. X\_ATTRIB\_86 |
| X\_BA\_ATTRIB2\_TEXT | C100 | N | BA Attribute 2 |  | EIM\_ACCNT\_DTL.X\_BA\_ATTRIB2\_TEXT | S\_ORG\_EXT\_X.X\_BA\_ATTRIB2\_TEXT |
| X\_BA\_ATTRIB3\_TEXT | C50 | N | BA Attribute 3 |  | EIM\_ACCNT\_DTL.X\_BA\_ATTRIB3\_TEXT | S\_ORG\_EXT\_X.X\_BA\_ATTRIB3\_TEXT |
| X\_BA\_ATTRIB4\_TEXT | C100 | N | BA Attribute 4 |  | EIM\_ACCNT\_DTL.X\_BA\_ATTRIB4\_TEXT | S\_ORG\_EXT\_X.X\_BA\_ATTRIB4\_TEXT |
| X\_BA\_ATTRIB5\_TEXT | C100 | N | BA Attribute 5 |  | EIM\_ACCNT\_DTL.X\_BA\_ATTRIB5\_TEXT | S\_ORG\_EXT\_X.X\_BA\_ATTRIB5\_TEXT |
| X\_BA\_PHONE\_TEXT | C40 | N | BA Phone# |  | EIM\_ACCNT\_DTL.X\_BA\_PHONE\_TEXT | S\_ORG\_EXT\_X.X\_BA\_PHONE\_TEXT |

# Loading of file data in Sales OLTP

The file is the main source of data for tables S\_PARTY, S\_CON\_ADDR, S\_ADDR\_PER, S\_ACCNT\_POSTN, S\_ADDR\_ORG, S\_ORG\_BU, S\_ORG\_EXT, S\_PARTY\_PER, S\_PARTY\_REL, S\_CONTACT, S\_CONTACT\_BU

The following fields are not loaded from incoming files, but are calculated during the EIM process:

|  |  |  |
| --- | --- | --- |
| **Corresponding Column in Base table** | **Corresponding column in**  **EIM interface table** | **Description** |
| S\_ORG\_EXT.PR\_POSTN\_ID | EIM\_ACCOUNT.ACC\_PR\_POSTN | Always ‘Y’ |
| S\_ORG\_EXT.COURT\_PAY\_FLG | EIM\_ACCOUNT.X\_COURT\_PAY\_FLG | Always ‘N’ |
| S\_PARTY\_REL.BOARD\_SEAT\_FLG | EIM\_ACCOUNT.BOARD\_SEAT\_FLG | Always ‘N’ |
| S\_PARTY\_REL.CONSOLIDATE\_FLG | EIM\_ACCOUNT.CONSOLIDATE\_FLG | Always ‘N’ |
| S\_ORG\_EXT.DISA\_CLEANSE\_FLG | EIM\_ACCOUNT.DISA\_CLEANSE\_FLG | Always ‘N’ |
| S\_ORG\_EXT.EVT\_LOC\_FLG | EIM\_ACCOUNT.EVT\_LOC\_FLG | Always ‘N’ |
| S\_ORG\_EXT.FCST\_ORG\_FLG | EIM\_ACCOUNT.FCST\_ORG\_FLG | Always ‘N’ |
| S\_ORG\_EXT.INCL\_FLG | EIM\_ACCOUNT.INCL\_FLG | Always ‘N’ |
| S\_ORG\_EXT.INT\_ORG\_FLG | EIM\_ACCOUNT.INT\_ORG\_FLG | Always ‘N’ |
| S\_PARTY\_PER.DIRECT\_REL\_FLG | EIM\_ACCOUNT.PP\_DIRECT\_REL\_FLG | Always ‘N’ |
| S\_PARTY\_PER.REFERENCE\_FLG | EIM\_ACCOUNT.PP\_REF\_FLG | Always ‘N’ |
| S\_ORG\_EXT.PROSPECT\_FLG | EIM\_ACCOUNT.PROSPECT\_FLG | Always ‘N’ |
| S\_ORG\_EXT.PRTNR\_FLG | EIM\_ACCOUNT.PRTNR\_FLG | Always ‘N’ |
| S\_ORG\_EXT.PRTNR\_PUBLISH\_FLG | EIM\_ACCOUNT.PRTNR\_PUBLISH\_FLG | Always ‘N’ |
| S\_PARTY.ROOT\_PARTY\_FLG | EIM\_ACCOUNT.ROOT\_PARTY\_FLG | Always ‘N’ |
| S\_ACCNT\_POSTN.ROW\_STATUS | EIM\_ACCOUNT.ROW\_STATUS | Always ‘Y’ |
| S\_ORG\_EXT.RPLCD\_WTH\_CMPT\_FLG | EIM\_ACCOUNT.RPLCD\_WTH\_CMPT\_FLG | Always ‘N’ |
| S\_ORG\_EXT.SKIP\_PO\_CRDCHK\_FLG | EIM\_ACCOUNT.SKIP\_PO\_CRDCHK\_FLG | Always ‘N’ |
| S\_ORG\_EXT.GOOD\_STANDING\_FLG | EIM\_ACCOUNT.X\_\_GOODSTANDINGFLG | Always ‘N’ |
| S\_ORG\_EXT.ACCNT\_FLG | EIM\_ACCNT\_CUT.AC\_ACCNT\_FLG | Always ‘Y’ |
| S\_ORG\_EXT.BUYING\_GROUP\_FLG | EIM\_ACCNT\_CUT.AC\_BUYINGGROUP\_FLG | Always ‘Y’ |
| S\_ORG\_EXT.CG\_SVP\_LOCK\_FLG | EIM\_ACCNT\_CUT.AC\_CG\_SVP\_LOCK\_FLG | Always ‘N’ |
| S\_ORG\_EXT.CL\_SITE\_FLG | EIM\_ACCNT\_CUT.AC\_CG\_SVP\_SKIP\_FLG | Always ‘N’ |
| S\_ORG\_EXT.COURT\_PAY\_FLG | EIM\_ACCNT\_CUT.AC\_CGDEDN\_AUTH\_FLG | Always ‘Y’ |
| S\_ORG\_EXT.FUND\_ELIG\_FLG | EIM\_ACCNT\_CUT.AC\_CGSVPA\_LOCK\_FLG | Always ‘N’ |
| S\_ORG\_EXT.GOOD\_STANDING\_FLG | EIM\_ACCNT\_CUT.AC\_CL\_SITE\_FLG | Always ‘N’ |
| S\_ORG\_EXT.PLAN\_GROUP\_FLG | EIM\_ACCNT\_CUT.AC\_COURT\_PAY\_FLG | Always ‘N’ |
| S\_ADDR\_PER.DISA\_CLEANSE\_FLG | EIM\_ACCNT\_CUT.AC\_FUND\_ELIG\_FLG | Always ‘N’ |
| S\_ADDR\_PER.NAME\_LOCK\_FLG | EIM\_ACCNT\_CUT.AC\_GOODSTANDINGFLG | Always ‘N’ |
| S\_ADDR\_PER.PREMISE\_FLG | EIM\_ACCNT\_CUT.AC\_PLAN\_GROUP\_FLG | Always ‘N’ |
| S\_ORG\_EXT.CL\_SITE\_FLG | EIM\_ADDR\_PER.AP\_DISACLEANSE\_FLG | Always ‘N’ |
| S\_ORG\_EXT.COURT\_PAY\_FLG | EIM\_ADDR\_PER.AP\_NAME\_LOCK\_FLG | Always ‘N’ |
| S\_ORG\_EXT.FUND\_ELIG\_FLG | EIM\_ADDR\_PER.AP\_PREMISE\_FLG | Always ‘N’ |
| S\_ADDR\_PER.ADDR\_NAME | ADDR\_NAME.AP\_ADDR\_NAME | Will be looked up in ifb based on  Will be looked up in ifb based on the following:  **Calculated using following logic:**   1. S\_ORG\_EXT.ROW\_ID + 2. LEFT(LIC of AP\_ADDR\_TYPE\_CD,15) + 3. LEFT(AP\_ADDR,40) + 4. LEFT(AP\_CITY,15) + 5. LEFT(X\_STATE,15) |
| S\_PARTY.PARTY\_TYPE\_CD | EIM\_ACCNT\_CUT.PARTY\_TYPE\_CD | Always ‘Organization’ |
| S\_PARTY.PARTY\_UID | EIM\_ACCOUNT.PARTY\_UID | Will be looked up in ifb based on Country code + ACCNT\_NAME |
| S\_PARTY\_PER.PERSON\_ID | EIM\_ACCOUNT.PP\_PARTY\_TYPE\_CD | Always ‘Person’ (contact) if contact is given |
| S\_PARTY\_PER.PERSON\_ID | EIM\_ACCOUNT.PP\_PARTY\_UID | Will be looked up in ifb based on Country code + CON\_FST\_NAME + CON\_LST\_NAME if contact is given |
| S\_PARTY\_PER.PERSON\_ID | EIM\_ACCNT\_CUT.PP\_PARTY\_TYPE\_CD | Always ‘Person’ (owner) |
| S\_PARTY\_PER.PERSON\_ID | EIM\_ACCNT\_CUT.PP\_PARTY\_UID | Will be looked up in ifb based on Country code + OWN\_EMP\_NUM |
| S\_ORG\_EXT.INTEGRATION\_ID | EIM\_ACCOUNT.INTEGRATION\_ID | Will be looked up in ifb based on Country code + ACCNT\_NAME |
| S\_ACCNT\_POSTN.ASGN\_MANL\_FLG | EIM\_ACCOUNT.ASGN\_MANL\_FLG | Always ‘Y’ |
| S\_ACCNT\_POSTN.ASGN\_DNRM\_FLG | EIM\_ACCOUNT.ASGN\_DNRM\_FLG | Always ‘N’ |
| S\_ACCNT\_POSTN.ASGN\_SYS\_FLG | EIM\_ACCOUNT.ASGN\_SYS\_FLG | Always ‘N’ |
| S\_ORG\_EXT.MASTER\_OU\_ID | EIM\_ACCNT\_CUT.MASTER\_ACCNT\_NAME | If empty, should be defaulted to NAME |
| S\_CON\_ADDR.ACTIVE\_FLG | EIM\_ACCNT\_CUT.CO\_ACTIVE\_FLG  EIM\_ADDR\_PER. CONADDR\_ACTIVE\_FLG | Always ‘Y’ |
| S\_CON\_ADDR.BL\_ADDR\_FLG | EIM\_ACCNT\_CUT.CO\_BL\_ADDR\_FLG  EIM\_ADDR\_PER. CONADDR\_BLADDR\_FLG | Always ‘N’ |
| S\_CON\_ADDR.MAIN\_ADDR\_FLG | EIM\_ACCNT\_CUT.CO\_MAIN\_ADDR\_FLG  EIM\_ADDR\_PER.CONADDR\_MAINADDRFL | Always ‘N’ |
| S\_CON\_ADDR.SHIP\_ADDR\_FLG | EIM\_ACCNT\_CUT.CO\_SHIP\_ADDR\_FLG  EIM\_ADDR\_PER.CONADDR\_SHIPADDRFL | Always ‘N’ |
| S\_CON\_ADDR.RELATION\_TYPE\_CD | EIM\_ACCNT\_CUT.CO\_RELATIONTYPE\_CD  EIM\_ADDR\_PER.CONADDR\_RELATIONTY | Always “ContactPointUsage” |
| S\_ORG\_EXT.PR\_ADDR\_ID | EIM\_ACCNT\_CUT.ACC\_PR\_ADDR | ACC\_PR\_ADDR should be always “Y” |
| S\_ADDR\_PER.X\_ACCNT\_ID | EIM\_ADDR\_PER.AP\_X\_ACCNT\_BI | Will be resolved using ACCNT\_NAME and the ACCNT\_BU(Add in the Mapping)  ACCNT\_BI Filled with the Row\_id of from S\_BU  E.g. Spain : 1-116X  Italy :1-117A |
| S\_ORG\_EXT.REGION\_ID | EIM\_ACCOUNT.X\_ TYPE\_CD | Look up parent region ROW\_ID based on X\_INTEGRATION\_ID (Country Code + X\_PARENT\_REGION\_CODE) |
| S\_ORG\_EXT.REGION\_ID | EIM\_ACCOUNT.X\_REGN\_NAME | Look up region NAME based on X\_INTERGRATION\_ID (Country Code + X \_REGION\_CODE) |
| S\_ORG\_EXT\_UTX.REF\_FLG | EIM\_ACCNT\_UT.AU\_REF\_FLG | Always ‘N’ |
| S\_ADDR\_PER.ADDR\_TYPE\_CD | EIM\_ADDR\_PER.AP\_ADDR\_TYPE\_CD | LOVB: FIN\_CON\_ADDRESS\_TYPE  If not provided set to “Ship to Address” |
| S\_ORG\_EXT.ADMIN\_ADJ\_FLG | EIM\_ACCOUNT. ADMIN\_ADJ\_FLG | Always ‘N’ |
| S\_ADDR\_PER.ALIGNMENT\_FLG | EIM\_ADDR\_PER.AP\_ ALIGNMENT\_FLG | Always ‘N’ |
| S\_ORG\_EXT. CONTRACT\_VIS\_FLG | EIM\_ACCOUNT. CONTRACT\_VIS\_FLG | Always ‘N’ |
| S\_ORG\_EXT. FUND\_ELIG\_FLG | EIM\_ACCOUNT. FUND\_ELIG\_FLG | Always ‘N’ |
| S\_ORG\_EXT\_X.X\_MAIN\_DISTRIBUTOR\_ID | EIM\_ACCNT\_DTL.EXT\_X\_MAINACCNT\_BI  EIM\_ACCNT\_DTL.EXT\_X\_MAINACCNT\_BU | Retrieve corresponding business unit from File name |
| S\_ORG\_EXT\_X.X\_PR\_BUY\_GRP\_ID | EIM\_ACCNT\_DTL.EXT\_XPRBUYACCNT\_BI | User key for primary buying group to outlet will be populated with BUYING\_GROUP\_ACCNT\_BU in AC Flat File. |
| S\_ORG\_EXT\_X.X\_PR\_BUY\_GRP\_ID | EIM\_ACCNT\_DTL.EXT\_XPRBUYACCNTLOC | Defaulted to NULL |
| S\_ORG\_EXT\_X. X\_ACTUAL\_POSTN\_ID | EIM\_ACCNT\_DTL.EXT\_XACTUALPOST\_BU | POSTN\_BU will be used to fill EIM\_ACCNT\_DTL.EXT\_XACTUALPOST\_BU and also EIM\_ACCNT\_DTL.EXT\_XACTUALPOST\_BI through a look up done in the mapping. Value is always ‘Default Organization’ |
| S\_ORG\_EXT\_X. X\_ACTUAL\_POSTN\_ID | EIM\_ACCNT\_DTL.EXT\_XACTUALPOST\_BI | S\_BU.ROW\_ID will be looked up using POSTN\_BU to fill EIM\_ACCNT\_DTL.EXT\_XACTUALPOST\_BU and also EIM\_ACCNT\_DTL.EXT\_XACTUALPOST\_BI through a look up done in the mapping. ‘Default Organization’ ROW\_ID will be used. |
| S\_ORG\_EXT\_X. X\_ACTUAL\_POSTN\_ID | EIM\_ACCNT\_DTL.EXT\_XACTUALPOSTNDI | POSTN\_DIVN will be used to fill EIM\_ACCNT\_DTL.EXT\_XACTUALPOSTNDI |
| S\_ORG\_EXT\_X. X\_ACTUAL\_POSTN\_ID | EIM\_ACCNT\_DTL.EXT\_XACTUALPOSTNLO | POSTN\_LOC will be used to fill EIM\_ACCNT\_DTL.EXT\_XACTUALPOSTNLO |
| S\_ORG\_EXT\_X. X\_ACTUAL\_POSTN\_ID | EIM\_ACCNT\_DTL.EXT\_XACTUALPOSTNNA | POSTN\_NAME will be used to fill EIM\_ACCNT\_DTL.EXT\_XACTUALPOSTNNA |
| S\_ORG\_EXT\_X .X\_ORIG\_ACCNT\_ID | EXT\_X\_ORIGACCNT\_BU | Will be populated only when ORIGINAL\_ACCOUNT is provided. BU Name(S\_BU.NAME) will be retrieve based on country coded from the Flat File |
| S\_ORG\_EXT\_X .X\_ORIG\_ACCNT\_ID | EXT\_X\_ORIGACCNT\_BI | Will be populated only when ORIGINAL\_ACCOUNT is provided. BU Name ROW\_ID (S\_BU.ROW\_ID) will be retrieve based on country coded from the Flat File |
| S\_PARTY.PAR\_PARTY\_ID | EIM\_CONTACT.PARTY\_TYPE\_CD | Always ‘Person’ |
| S\_PARTY.ROOT\_PARTY\_FLG | EIM\_CONTACT.ROOT\_PARTY\_FLG | Always ‘N’ |
| S\_CONTACT.ACTIVE\_FLG | EIM\_CONTACT.CON\_ACTIVE\_FLG | Always ‘Y' |
| S\_CONTACT.COURT\_PAY\_FLG | EIM\_CONTACT.CON\_COURT\_PAY\_FLG | Always ‘N' |
| S\_CONTACT.DISA\_CLEANSE\_FLG | EIM\_CONTACT.CON\_DISACLEANSEFLG | Always ‘N' |
| S\_CONTACT.DISP\_IMG\_AUTH\_FLG | EIM\_CONTACT.CON\_DISPIMGAUTHFLG | Always ‘N' |
| S\_CONTACT.EMAIL\_SR\_UPD\_FLG | EIM\_CONTACT.CON\_EMAILSRUPD\_FLG | Always ‘N' |
| S\_CONTACT.EMP\_FLG | EIM\_CONTACT.CON\_EMP\_FLG | Always ‘N' |
| S\_CONTACT.INVSTGTR\_FLG | EIM\_CONTACT.CON\_INVSTGTR\_FLG | Always ‘N' |
| S\_CONTACT.PO\_PAY\_FLG | EIM\_CONTACT.CON\_PO\_PAY\_FLG | Always ‘N' |
| S\_CONTACT.PRIV\_FLG | EIM\_CONTACT.CON\_PRIV\_FLG | Always ‘N' |
| S\_CONTACT.PROSPECT\_FLG | EIM\_CONTACT.CON\_PROSPECT\_FLG | Always ‘N' |
| S\_CONTACT.PTSHP\_CONTACT\_FLG | EIM\_CONTACT.CON\_PTSHPCONTACTFL | Always ‘N' |
| S\_CONTACT.PTSHP\_KEY\_CON\_FLG | EIM\_CONTACT.CON\_PTSHPKEYCONFLG | Always ‘N' |
| S\_CONTACT.SEND\_SURVEY\_FLG | EIM\_CONTACT.CON\_SENDSURVEY\_FLG | Always ‘N' |
| S\_CONTACT.SPEAKER\_FLG | EIM\_CONTACT.CON\_SPEAKER\_FLG | Always ‘N' |
| S\_CONTACT.SUPPRESS\_EMAIL\_FLG | EIM\_CONTACT.CON\_SUPPRESSEMAILF | Always ‘N' |
| S\_CONTACT.SUPPRESS\_FAX\_FLG | EIM\_CONTACT.CON\_SUPPRESSFAXFLG | Always ‘N' |
| S\_CONTACT.SUSPECT\_FLG | EIM\_CONTACT.CON\_SUSPECT\_FLG | Always ‘N' |
| S\_CONTACT.PR\_PER\_ADDR\_ID | EIM\_CONTACT.CON\_PR\_PER\_ADDR | Always ‘N' |
| S\_CONTACT\_BU.BU\_ID | EIM\_CONTACT.CB\_BU | Equals to CON\_BU |
| S\_POSTN\_CON.POSTN\_ID | EIM\_CONTACT.PC\_POSTN\_NAME | If none given, will be looked up based on the account |
| S\_POSTN\_CON.POSTN\_ID | EIM\_CONTACT.PC\_POSTN\_BU | If none given, will be looked up based on the account |
| S\_POSTN\_CON.POSTN\_ID | EIM\_CONTACT.POSTN\_LOC | Will be looked up in IFB based on PC\_POSTN\_NAME, PC\_POSTN\_BU |
| S\_POSTN\_CON.POSTN\_ID | EIM\_CONTACT.POSTN\_DIVN | Will be looked up in IFB based on PC\_POSTN\_NAME, PC\_POSTN\_BU |
| S\_POSTN\_CON.CON\_ID | EIM\_CONTACT.CON\_PRIV\_FLG | Always ‘Y' |
| S\_PARTY\_PER.PERSON\_ID | EIM\_CONTACT.PARTY\_TYPE\_CD | ‘Person’ |
| S\_PARTY\_PER.PERSON\_ID | EIM\_CONTACT.PARTY\_UID | Will be looked up in IFB based on CON\_BU, CON\_FST\_NAME and CON\_LAST\_NAME |
| S\_PARTY\_PER.PARTY\_ID | EIM\_CONTACT.PP\_PARTY\_TYPE\_CD | ‘Organization’ |
| S\_PARTY\_PER.DIRECT\_REL\_FLG | EIM\_CONTACT.PP\_DIRECT\_REL\_FLG | ‘N’ |
| S\_PARTY\_PER.PARTY\_ID | EIM\_CONTACT.PP\_PARTY\_UID | Will be looked up in IFB based on Country code + ACCNT\_NAME |
| S\_PARTY\_PER.REFERENCE\_FLG | EIM\_CONTACT.PP\_REF\_FLG | ‘N’ |
| S\_PARTY\_PER.START\_DT | EIM\_CONTACT.PP\_START\_DT | PP\_START\_DT based on CON\_START\_DT and OWN\_START\_DT |
| S\_POSTN\_CON.ASGN\_DNRM\_FLG | EIM\_CONTACT.PC\_ASGN\_DNRM\_FLG | “N” |
| S\_POSTN\_CON.ASGN\_MANL\_FLG | EIM\_CONTACT.PC\_ASGN\_MANL\_FLG | “Y” |
| S\_POSTN\_CON.ASGN\_SYS\_FLG | EIM\_CONTACT.PC\_ASGN\_SYS\_FLG | “Y” |
| S\_ORG\_EXT\_X.X\_EXE\_AT\_ID | EIM\_ACCNT\_DTL.EXT\_X\_EXE\_ACCNT\_BI | Will be looked up on S\_ORG\_EXT where S\_ORG\_EXT.NAME = EXE\_AT\_NAME of flat file. |
| S\_ORG\_EXT\_X.X\_EXE\_AT\_ID | EIM\_ACCNT\_DTL.EXT\_X\_EXE\_ACCNT\_BU | Will be looked up on S\_ORG\_EXT where S\_ORG\_EXT.NAME = EXE\_AT\_NAME of flat file. |
| S\_ORG\_EXT\_X.X\_EXE\_AT\_ID | EIM\_ACCNT\_DTL.EXT\_X\_EXE\_ACCNTLOC | Will be looked up on S\_ORG\_EXT where S\_ORG\_EXT.NAME = EXE\_AT\_NAME of flat file. |
| S\_ORG\_EXT\_X.X\_EXE\_AT\_ID | EIM\_ACCNT\_DTL.EXT\_X\_EXEACCNTNAME | Will be looked up on S\_ORG\_EXT where S\_ORG\_EXT.NAME = EXE\_AT\_NAME of flat file. |
| S\_ORG\_EXT\_X.X\_PAY\_AT\_ID | EIM\_ACCNT\_DTL.EXT\_X\_PAY\_ACCNT\_BI | Will be looked up on S\_ORG\_EXT where S\_ORG\_EXT.NAME = PAY\_AT\_NAME of flat file. |
| S\_ORG\_EXT\_X.X\_PAY\_AT\_ID | EIM\_ACCNT\_DTL.EXT\_X\_PAY\_ACCNT\_BU | Will be looked up on S\_ORG\_EXT where S\_ORG\_EXT.NAME = PAY\_AT\_NAME of flat file. |
| S\_ORG\_EXT\_X.X\_PAY\_AT\_ID | EIM\_ACCNT\_DTL.EXT\_X\_PAY\_ACCNTLOC | Will be looked up on S\_ORG\_EXT where S\_ORG\_EXT.NAME = PAY\_AT\_NAME of flat file. |
| S\_ORG\_EXT\_X.X\_PAY\_AT\_ID | EIM\_ACCNT\_DTL.EXT\_X\_PAYACCNTNAME | Will be looked up on S\_ORG\_EXT where S\_ORG\_EXT.NAME = PAY\_AT\_NAME of flat file. |
| S\_ORG\_EXT\_X.X\_BANK\_ID | EIM\_ACCNT\_DTL. EXT\_X\_BANK\_NUMBER | Value from BANK\_ID |
| S\_ORG\_EXT\_X.X\_BANK\_ID | EIM\_ACCNT\_DTL.EXT\_X\_BANK\_BU | Will be looked up on CX\_BANK\_ADMIN where CX\_BANK\_ADMIN.X\_BANK\_NUMBER\_TEXT = BANK\_ID from flat file. |
| S\_ORG\_EXT\_X.X\_BANK\_ID | EIM\_ACCNT\_DTL.EXT\_X\_BANK\_NAME | Will be looked up on CX\_BANK\_ADMIN where CX\_BANK\_ADMIN.X\_BANK\_NUMBER\_TEXT =BANK\_ID from flat file. |
| S\_ORG\_EXT\_X.X\_BANK\_ID | EIM\_ACCNT\_DTL.EXT\_X\_BANK\_BI | Will be looked up on CX\_BANK\_ADMIN where CX\_BANK\_ADMIN.X\_BANK\_NUMBER\_TEXT = BANK\_ID from flat file. |
| S\_ADDR\_PER.X\_GEO\_COORDS\_SRC\_CD | EIM\_ADDR\_PER.X\_GEO\_COORDS\_SRC\_CD | Default to ‘Batch’ when NULL |
| CX\_BANK\_INFO.X\_ACCNT\_ID | X\_ACCNT\_NAME | Will be populated based on NAME provided in FF |
| CX\_BANK\_INFO.X\_ACCNT\_ID | X\_ACCNT\_LOC | Will be looked up on S\_BU base on flat file name |
| CX\_BANK\_INFO.X\_ACCNT\_ID | X\_ACCNT\_BI | Will be looked up on S\_BU base on flat file name |
| CX\_BANK\_INFO.X\_SEQ\_NUM | X\_SEQ\_NUM | Will be defaulted to NULL |
| S\_PARTY.ED\_DELETED\_FLG | EIM\_ACCOUNT. ED\_DELETED\_FLG | Always ‘N’ |
| S\_PARTY.ED\_ENABLED\_FLG | EIM\_ACCOUNT. ED\_ENABLED\_FLG | Always ‘Y’ |
| S\_ADDR\_PER.ED\_DELETED\_FLG | EIM\_ADDR\_PER. ADDR\_ED\_DLTD\_FLG | Always ‘N’ |
| S\_ADDR\_PER.ED\_ENABLED\_FLG | EIM\_ADDR\_PER. ADDR\_ED\_ENBLD\_FLG | Always ‘Y’ |
| S\_ADDR\_PER.GEOCD\_VALID\_FLG | EIM\_ADDR\_PER. ADDR\_GEOCD\_VLD\_FLG | Always ‘N’ |
| S\_ADDR\_PER.LOCATION\_FLG | EIM\_ADDR\_PER. ADDR\_LOCATION\_FLG | Always ‘N’ |
| S\_ADDR\_PER.SYNC\_SUCCESS\_FLG | EIM\_ADDR\_PER. ADDR\_SYNC\_SUCC\_FLG | Always ‘N’ |
| S\_ADDR\_PER.VERIFIED\_FLG | EIM\_ADDR\_PER. ADDR\_VERIFIED\_FLG | Always ‘N’ |
| S\_CON\_ADDR.ED\_DELETED\_FLG | EIM\_ADDR\_PER. CONADDR\_EDDLTD\_FLG | Always ‘N’ |
| S\_ORG\_EXT.EXTERNAL\_HOST\_FLG | EIM\_ACCOUNT. EXTERNAL\_HOST\_FLG | Always ‘N’ |
| S\_ORG\_EXT.ONDEMAND\_SYNC\_FLG | EIM\_ACCOUNT. ONDEMAND\_SYNC\_FLG | Always ‘N’ |
| S\_CON\_ADDR.ED\_DELETED\_FLG | EIM\_ACCNT\_CUT.CONADDR\_EDDLTD\_FLG | Always ‘N’ |
| S\_ORG\_EXT. EXTERNAL\_HOST\_FLG | EIM\_ACCNT\_CUT.EXTERNAL\_HOST\_FLG | Always ‘N’ |
| S\_ORG\_EXT. ONDEMAND\_SYNC\_FLG | EIM\_ACCNT\_CUT.ONDEMAND\_SYNC\_FLG | Always ‘N’ |
| S\_CONTACT.ED\_DELETED\_FLG | EIM\_CONTACT.ED\_DELETED\_FLG | Always ‘N’ |
| S\_CONTACT.ED\_ENABLED\_FLG | EIM\_CONTACT.ED\_ENABLED\_FLG | Always ‘Y’ |
| S\_CONTACT. ONDEMAND\_SYNC\_FLG | EIM\_CONTACT.CON\_ONDMNDSYNCFLG | Always ‘N’ |

## Buying Group & Master Group

The AC will load the relationship of the Account with the Buying Group or the Master Group provided

|  |  |  |
| --- | --- | --- |
| S\_PARTY\_REL.REL\_PARTY\_UID | EIM\_ACCOUNT.REL\_PARTY\_UID | If buying group is given then the loader will insert a record in S\_PARTY\_REL whereby the Account will be added under the buying group provided.  EIM\_ACCOUNT.REL\_PARTY\_UID= S\_PARTY.PARTY\_UID of  Buying group  If Buying group is not given (NULL) and Master Group is given (X\_X\_ACCNT\_NAME) then the loader will insert a record in S\_PARTY\_REL whereby the Account will be added under the Master Group provided.  EIM\_ACCOUNT.REL\_PARTY\_UID= S\_PARTY.PARTY\_UID of  Master Group |
| S\_PARTY\_REL.REL\_TYPE\_CD | EIM\_ACCOUNT.REL\_TYPE\_CD | If buying group is given then always ‘Buying Group’  If buying group is not given, but Master Group is given always ‘Partner’ |
| S\_PARTY\_REL.REL\_PARTY\_ID | EIM\_ACCOUNT.REL\_PARTY\_TYPE\_CD | Always ‘Organization’ if buying group is given or Master Group is given |
| ~~S\_PARTY\_REL.X\_PRIM\_BUYING\_GROUP\_FLG~~ | ~~EIM\_ACCOUNT.X\_PRIM\_BUYING\_GROUP\_FLG~~ | ~~Always ‘Y’ if buying group is given~~ |
| S\_PARTY\_REL.X\_RELATION\_CD | EIM\_ACCOUNT.X\_RELATION\_CD | Always ‘Buying from’ if buying group is given |
| S\_PARTY\_REL.START\_DT | EIM\_ACCOUNT.START\_DT1 | Set as NULL |

There is a technical limitation, on which both relationships cannot be loaded at the same time, therefore the Buying Group will have preference, and in case both are provided it will be the one loaded.

In order to load the Master Group, the market will need to provide a new file in which the buying group will not be provided

|  |  |  |  |
| --- | --- | --- | --- |
| **Column Number** | **Name** | **Field is mandatory** | **Contents** |
|  |  |  |  |
| 41 | BUYING\_GROUP\_ACCNT\_BU | N | Business unit of buying group account  E.g. “Spain, ES” or “Italy, IT” |
| 42 | BUYING\_GROUP\_ACCNT\_NAME | N | Primary Buying group Account unique code  This defines the place of the account in the hierarchy |
|  |  |  |  |
| 198 | X\_GROUP\_NAME | N | Master group Account unique code  This defines the Planning Group, to which it will belong |
| 199 | X\_GROUP\_BU | N | Business unit of Master Group  E.g. “Spain, ES” or “Italy, IT” |
| 200 | X\_GROUP\_LOC | N | Location of Master Group  Expected to be Null |

The Master group functionality will be delivered only for UK; any market will be able to move to this version though an INC non-release dependent that will modify the market ifb.

Next AC version will override this technical limitation to allow loading Primary & Master Group on the same file

# VALIDATIONS

## LOV CHECKS

Verify if the LOV of these TYPE exit and if they are active

|  |  |
| --- | --- |
| **Column Name** | **LOV Type** |
| AC\_MARKET\_CLASS | UT\_MARKET\_CLASS |
| ACCNT\_TYPE\_CD | CUT\_ACCOUNT\_TYPE |
| AP\_COUNTRY | COUNTRY |
| CUST\_STAT\_CD | ACCOUNT\_STATUS |
| OU\_TYPE\_CD | ACCOUNT\_TYPE |
| X\_ASSORTMENT\_CD | JTI\_ASSORTMENT |
| X\_ATTRIB\_31 | JTI\_ATTRIBUTE\_31 |
| X\_ATTRIB\_32 | JTI\_ATTRIBUTE\_32 |
| X\_ATTRIB\_33 | JTI\_ATTRIBUTE\_33 |
| X\_ATTRIB\_34 | JTI\_ATTRIBUTE\_34 |
| X\_ATTRIB\_35 | JTI\_ATTRIBUTE\_35 |
| X\_ATTRIB\_36 | JTI\_ATTRIBUTE\_36 |
| X\_ATTRIB\_37 | JTI\_ATTRIBUTE\_37 |
| X\_ATTRIB\_38 | JTI\_ATTRIBUTE\_38 |
| X\_ATTRIB\_39 | JTI\_ATTRIBUTE\_39 |
| X\_ATTRIB\_40 | JTI\_ATTRIBUTE\_40 |
| X\_BRANDFOCUSSOURCE | JTI\_BRAND\_FOCUS\_SOURCE |
| X\_CONTACT\_TYPE | JTI\_CONTACT\_TYPE |
| X\_CONTRACT\_STATUS | JTI\_CONTRACT\_STATUS |
| X\_CONTROLDISTRIBUT | JTI\_CONTROL\_DISTRIBUTION |
| X\_CUISINE\_CD | JTI\_CUISINE |
| X\_CURRENT\_CHANNEL\_CD | CHANNEL\_TYPE |
| X\_CURRENT\_SEGMENT\_CD | SEGMENT\_TYPE |
| X\_CUSTOM\_121\_CD | JTI\_CUSTOM\_121 |
| X\_CUSTOMBRANDINGCD | JTI\_CUSTOM\_BRANDING |
| X\_CUSTOMEVENTSCD | JTI\_CUSTOM\_EVENTS |
| X\_DISPLAYJTIBRANDS | JTI\_DISPLAY\_BRANDS |
| X\_DRESS\_CODE\_CD | JTI\_DRESS\_CODE |
| X\_DRESSING\_CD | JTI\_DRESSING |
| X\_DRINKSBESTSALESC | JTI\_DRINKS\_BEST\_SALES |
| X\_EDUC\_LEVEL\_CD | JTI\_EDUC\_LEVEL |
| X\_ENTRANCEPOLICYCD | JTI\_ENTRANCE\_POLICY |
| X\_ETHNICITY\_CD | JTI\_ETHNICITY |
| X\_FREE\_TIME\_CD | JTI\_FREE\_TIME |
| X\_HHOCCUPANCYCD | JTI\_HH\_OCCUPANCY |
| X\_HOBBY\_CD | JTI\_HOBBY |
| X\_INACTIVE\_REASON | REASON\_INACTIVE\_TYPE |
| X\_INCOME\_CD | JTI\_INCOME |
| X\_INFLUENCE\_CD | JTI\_INFLUENCE\_INDICATOR |
| X\_LANGUAGE\_CD | JTI\_LANGUAGE |
| X\_LOCATION\_CD | JTI\_LOCATION |
| X\_MARITALSTATUSCD | JTI\_MARITAL\_STATUS |
| X\_MOTIVATESTAFFCD | JTI\_MOTIVATE\_STAFF |
| X\_MUSIC\_STYLECD | JTI\_MUSIC\_STYLE |
| X\_MUSICFACILITYCD | JTI\_MUSIC\_FACILITY |
| X\_OCCUPATION\_CD | JTI\_OCCUPATION |
| X\_OUTLET\_FORMAT | JTI\_OUTLET\_FORMAT |
| X\_OUTLETCAPACITYCD | JTI\_OUTLET\_CAPACITY |
| X\_PARKING\_CD | JTI\_PARKING |
| X\_POSMATERIALCD | JTI\_POS\_MATERIAL |
| X\_PRICE\_INDEXCD | JTI\_PRICE\_INDEX |
| X\_PROGRAM\_CD | JTI\_PROGRAM |
| X\_PROMO\_REELSCD | JTI\_PROMO\_REELS |
| X\_QUALITYSERVICECD | JTI\_QUALITY\_SERVICE |
| X\_REASONTOVISITCD | JTI\_REASON\_TO\_VISIT |
| X\_RESIDENCE\_CD | JTI\_RESIDENCE |
| X\_SCREENSAVAILABIL | JTI\_SCREENS\_AVAILABILITY |
| X\_SPECIALBRANDINGC | JTI\_SPECIAL\_BRANDING |
| X\_SPECIALIZATION | JTI\_TM\_SPECIALIZATION |
| X\_SPONSOREVENTSCD | JTI\_SPONSOR\_EVENTS |
| X\_SPORT\_CD | JTI\_SPORT |
| X\_TM\_TYPE | JTI\_TM\_TYPE |
| X\_TOOLS\_CD | JTI\_TOOLS |
| X\_PREF\_VISIT\_DAY\_CD | JTI\_PREFFERED\_VISIT\_DAY\_TYPE |
| X\_NIELSEN\_AREA\_CD | JTI\_NIELSEN\_AREA\_TYPE |
| REGION | TRAINING\_LOC\_REGION |
| LEGAL\_STAT\_CD | UT\_LEGAL\_STATUS |
| OWNERSHIP\_CD | UT\_OWNERSHIP |
| X\_ATTRIB\_47 | JTI\_ATTRIBUTE\_47 |
| X\_ATTRIB\_48 | JTI\_ATTRIBUTE\_48 |
| ADDR\_TYPE\_CD | FIN\_CON\_ADDRESS\_TYPE |
| REL\_TYPE\_CD | PARTY\_RELATIONSHIP\_TYPE |
| PAY\_TYPE\_CD | ACCOUNT\_PAYMENT\_TYPE |
| JTI\_SUB\_SEGMENT\_CURRENT | JTI\_SUB\_SEGMENT |
| X\_ATTRIB\_77 | JTI\_ENG\_TOURIST |
| ORDER\_FREQUENCY | PHMA\_CALL\_FREQUENCY |
| X\_ATTRIB\_78 | JTI\_AG\_M |
| X\_ATTRIB\_79 | JTI\_FLAGSHIP\_TYPE |
| X\_CURRENT\_BRAND\_OPPT\_CD | JTI\_HIGH\_MEDIUM\_LOW |
| X\_ATTRIB\_30 | JTI\_ATTRIBUTE\_30 |
| X\_SPACE\_TYPE\_CD | JTI\_SPACE\_TYPE |
| X\_SPACE\_SUBTYPE\_CD | JTI\_SPACE\_SUB\_TYPE |
| ATTRIB\_03 | JTI\_DEHOR |
| EXT\_ATTRIB\_40 | JTI\_VISIBLE\_SPACE |
| EXT\_ATTRIB\_41 | JTI\_ATTRIBUTE\_50 |
| EXT\_ATTRIB\_42 | JTI\_ATTRIBUTE\_51 |
| X\_CONT\_TOBC\_BUYER\_CD | JTI\_CONTACT\_TOBACCO |
| X\_CONSUMER\_AGE\_CD | JTI\_CONSUMER\_AGE\_PROFILE |
| X\_SMOKING\_AREA\_CD | JTI\_SMOKING\_AREA |
| X\_SMOKING\_AREA\_CAP\_CD | JTI\_SMOKING\_CAPACITY |
| X\_1\_2\_1\_ACTIVITY\_CD | JTI\_121\_ACTIVITY |
| X\_BACK\_BAR\_COMP\_CD | JTI\_BACK\_BAR\_COM |
| X\_BACK\_BAR\_BRAND\_CD | JTI\_BACK\_BAR\_BRANDS |
| X\_EXCLUSIVITY\_CD | JTI\_EXCLUSIVITY |
| X\_SUGGESTED\_BRAND\_CD | JTI\_SUGGESTED\_BRAND |
| X\_LEAD\_SECTOR\_CD | JTI\_LEAD\_SECTOR |
| X\_JTI\_LEAD\_BRAND\_CD | JTI\_LEAD\_BRAND |
| X\_LOCAL\_DEMO\_CD | JTI\_LOCAL\_DEMO |
| X\_FOOTBALL\_INFLUENCE\_CD | JTI\_FOOTBALL\_INFLUENCE |
| X\_COMP\_LEAD\_CD | JTI\_COMP\_LEAD |
| X\_URBAN\_CD | JTI\_URBAN |
| X\_WHOLESALER\_TYPE\_CD | JTI\_WHOLESALER\_TYPE |
| X\_TS\_ATTRIB\_38\_CD | JTI\_TS\_LOCAL\_ATTRIB\_38 |
| X\_TS\_ATTRIB\_39\_CD | JTI\_TS\_LOCAL\_ATTRIB\_39 |
| X\_TS\_ATTRIB\_40\_CD | JTI\_TS\_LOCAL\_ATTRIB\_40 |
| X\_ATTRIB\_84 | LOVB: JTI\_ATTRIBUTE\_84 |
| X\_ATTRIB\_83 | LOVB: JTI\_ACCNT\_TAX\_ID\_STATUS |
| X\_ATTRIB\_85 | LOVB: JTI\_ATTRIBUTE\_85 |
| X\_PAYMENT\_TYPE\_RETAILER\_CD | LOVB: JTI\_PAYMENT\_RETAILER\_TYPE |
| X\_ATTRIB\_94 | JTI\_PREFFERED\_CALL\_DAY |
| X\_ATTRIB\_95 | JTI\_CALL\_FREQUENCY |
| GEOCODING\_SOURCE | JTI\_GEOCOORDINATE\_SRC |
| X\_ATTRIB\_115 | JTI\_ATTRIBUTE\_115 |
| X\_ATTRIB\_116 | JTI\_ATTRIBUTE\_116 |
| X\_ATTRIB\_110 | JTI\_ATTRIBUTE\_110 |
| X\_ATTRIB\_111 | JTI\_ATTRIBUTE\_111 |
| X\_ATTRIB\_112 | JTI\_ATTRIBUTE\_112 |
| X\_ATTRIB\_99 | JTI\_ATTRIBUTE\_99 |
| X\_ATTRIB\_100 | JTI\_ATTRIBUTE\_100 |
| PAYEE\_TYPE | JTI\_PAYEE\_TYPE |
| X\_ATTRIB\_97 | JTI\_ATTRIBUTE\_97 |
| X\_ATTRIB\_98 | JTI\_ATTRIBUTE\_98 |
| X\_ATTRIB\_101 | JTI\_ATTRIBUTE\_101 |
| X\_ATTRIB\_102 | JTI\_ATTRIBUTE\_102 |
| X\_ATTRIB\_103 | JTI\_ATTRIBUTE\_103 |
| X\_ATTRIB\_107 | JTI\_ATTRIBUTE\_107 |
| X\_ATTRIB\_108 | JTI\_ATTRIBUTE\_108 |
| X\_TS\_ATTRIB\_41\_CD | JTI\_TS\_LOCAL\_ATTRIB\_41 |
| X\_TS\_ATTRIB\_42\_CD | JTI\_TS\_LOCAL\_ATTRIB\_42 |
| X\_TS\_ATTRIB\_43\_CD | JTI\_TS\_LOCAL\_ATTRIB\_43 |
| X\_DEF\_DEL\_METHOD\_CD | JTI\_DEF\_DEL\_METHOD |
| EFT\_STATUS | JTI\_EFT\_STATUS |

## OTHER VALIDATIONS

The field AC\_CALL\_FREQUENCY is used by the FCP. Therefore, for those markets using this batch process, provided values should be the following ones:-

|  |  |  |
| --- | --- | --- |
| **FCP Visit Frequency** | **Meaning** | **Preferred Visit Route** |
| 0 | Never visited |  |
| 1 | 1 time a year | 1 |
| 2 | 2 times a year (Every 6 months) | 1, 27 |
| 3 | 3 times a year | 1, 18, 35 |
| 4 | 4 times a year (Every 3 Months) | 1, 14, 27, 40 |
| 6 | 6 times a year (Every 8 weeks) | 1, 9, 17, 25, 33, 41 |
| 8 | 8 times a year (Every 6 weeks) | 1, 7, 13, 19, 25, 31, 37, 43 |
| 10 | 10 times a year (Every 5 weeks) | 1, 6, 11, 16, 21, 26, 31, 36, 41, 46 |
| 13 | Every months | 1, 5, 9, 13, 17, 21, 25, 29, 33, 37, 41, 45 |
| 17 | 17 times a year (Every 3 weeks) | 1, 4, 7, 10, 13… |
| 26 | Every 2 weeks | 1, 3, 5, 7… |
| 52 | Every weeks | 1, 2, 3, 4… |

### **Position Validation**

Verify if the position provided from the flat File exits in the Position table (S\_POSTN)

If it does not exits it is log as an error (e.g. Position id not found)

### **Original Account Validation**

The original Account should have a 1:1 relationship with other account hence the following check will be required in the loader

* Check in the Flat File if there is more than one record have the same Original Account
  + If Yes , the record will be rejected with the following error “Duplicate Original Account used in the same file”
* For all record that do have an Original Account populated , a check need to be done at DB Level to Nulify all records that have the same Original Account

### **Null check**

Verify if the following values are not null

*EIM\_ACCOUNT/EIM\_ACCNT\_DTL/EIM\_ACCNT\_CUT*

PARTY\_TYPE\_CD

PARTY\_UID

*EIM\_ADDR\_PER*

AP\_ADDR\_NAME

### **5.2.3 Child Account Validation**

In case a validation error occurs on a Master Account in the flat file and the Master Account has not been loaded before then all the Corresponding child accounts from the flat file will be rejected.

The link between the parent and the child is as follows:

MASTER\_ACCNT\_NAME +MASTER\_ACCNT\_BU **🡪** ACCNT\_NAME+ACCNT\_BU

Error Message Logged will be as follows:

“Cannot resolve MASTER\_OU\_ID (Master Account Id)”

## User key check

Verify if there are duplicate in the EIM tables though its user key.

Account User keys:

**EIM\_ACCOUNT🡪S\_ORG\_EXT**

EIM\_ACCOUNT .NAME

EIM\_ACCOUNT.LOC

EIM\_ACCOUNT.ACCNT\_BU

**EIM\_ADDR\_PER🡪S\_ADDR\_PER**

EIM\_ADDR\_PER.AP\_ADDR\_NAME

EIM\_ADDR\_PER.AP\_CON\_BU

EIM\_ADDR\_PER.AP\_CON\_PRIV\_FLG

EIM\_ADDR\_PER.AP\_PERSON\_UID

**EIM\_ACCNT\_DTL🡪S\_PARTY, S\_ORG\_EXT\_X**

EIM\_ACCNT\_DTL.PARTY\_UID

EIM\_ACCNT\_DTL.PARTY\_TYPE\_CD

**EIM\_ACCNT\_CUT🡪S\_PARTY, S\_ORG\_EXT\_X**

EIM\_ACCNT\_CUT.AC\_BI

EIM\_ACCNT\_CUT.AC\_LOC

EIM\_ACCNT\_CUT.AC\_NAME

EIM\_ACCNT\_CUT.AP\_POSTN\_BU

EIM\_ACCNT\_CUT.AP\_POSTN\_DIVN

EIM\_ACCNT\_CUT.AP\_POSTN\_LOC

EIM\_ACCNT\_CUT.AP\_POSTN\_NAME

## FOREIGN KEYS

There should be having a Check on the Foreign Keys to verify if EIM will resolve a specific row

EIM\_ACCOUNT

ACCNT\_BU🡪S\_BU.ROW\_ID

PAR\_DIVN\_BU🡪S\_ORG\_EXT.PAR\_DIVN\_ID

PAR\_DIVN\_LOC🡪S\_ORG\_EXT. PAR\_DIVN\_ID

PAR\_DIVN\_NAME🡪S\_ORG\_EXT. PAR\_DIVN\_ID

PAR\_ACCNT\_BU🡪S\_ORG\_EXT. PAR\_OU\_ID

PAR\_ACCNT\_LOC🡪S\_ORG\_EXT. PAR\_OU\_ID

PAR\_ACCNT\_NAME🡪S\_ORG\_EXT. PAR\_OU\_ID

PARTY\_TYPE\_CD🡪S\_ORG\_EXT.PAR\_ROW\_ID

PARTY\_UID🡪S\_ORG\_EXT.PAR\_ROW\_ID

X\_REGN\_NAME🡪S\_ORG\_EXT. REGION\_ID

X\_TYPE\_CD🡪 S\_ORG\_EXT. REGION\_ID

ACCNT\_BU🡪S\_ACCNT\_POSTN.OU\_EXT\_ID

LOC🡪 S\_ACCNT\_POSTN.OU\_EXT\_ID

NAME🡪 S\_ACCNT\_POSTN.OU\_EXT\_ID

POSTN\_BU🡪 S\_ACCNT\_POSTN.POSITION\_ID

POSTN\_DIVN🡪 S\_ACCNT\_POSTN.POSITION\_ID

POSTN\_LOC🡪 S\_ACCNT\_POSTN.POSITION\_ID

POSTN\_NAME🡪 S\_ACCNT\_POSTN.POSITION\_ID

PAR\_PARTY\_TYPE\_CD🡪S\_PARTY.PAR\_PARTY\_ID

PAR\_PARTY\_UID🡪 S\_PARTY.PAR\_PARTY\_ID

PARTY\_TYPE\_CD🡪S\_PARTY\_PER.PARTY\_ID

PARTY\_UID🡪S\_PARTY\_PER.PARTY\_ID

PP\_PARTY\_UID 🡪S\_PARTY\_PER.PERSON\_ID

PP\_PARTY\_TYPE\_CD🡪S\_PARTY\_PER. PERSON\_ID

VIS\_BU🡪S\_ORG\_BU.BU\_ID

ACCNT\_BU🡪 S\_ORG\_BU.ORG\_ID

LOC🡪 S\_ORG\_BU.ORG\_ID

NAME🡪 S\_ORG\_BU.ORG\_ID

X\_X\_ACCNT\_LOC 🡪 S\_ORG\_EXT. X\_GROUP\_ID

X\_X\_ACCNT\_NAME 🡪 S\_ORG\_EXT. X\_GROUP\_ID

X\_X\_GRP\_ACCNT\_BU 🡪 S\_ORG\_EXT. X\_GROUP\_ID

X\_XACCNTPOSTNDIVN🡪 S\_ORG\_EXT. X\_ACCNT\_POSTN\_ID

X\_XACCNTPOSTNNAME🡪 S\_ORG\_EXT. X\_ACCNT\_POSTN\_ID

X\_X\_ACCNTPOSTNLOC🡪 S\_ORG\_EXT. X\_ACCNT\_POSTN\_ID

X\_X\_ACCNTPOSTN\_BU🡪 S\_ORG\_EXT.X\_ACCNT\_POSTN\_ID

EIM\_ACCNT\_CUT

PARTY\_TYPE\_CD🡪S\_PARTY.PAR\_ROW\_ID

PARTY\_UID🡪S\_PARTY.PAR\_ROW\_ID

PP\_PARTY\_UID 🡪S\_PARTY\_PER.PERSON\_ID

PP\_PARTY\_TYPE\_CD🡪S\_PARTY\_PER. PERSON\_ID

EIM\_ACCNT\_DTL

AC\_BU🡪S\_ORG\_EXT.BU\_ID

MASTER\_ACCNT\_BU🡪S\_ORG\_EXT.MASTER\_OU\_ID

MASTER\_ACCNT\_LOC🡪 S\_ORG\_EXT.MASTER\_OU\_ID

MASTER\_ACCNT\_NAME🡪 S\_ORG\_EXT.MASTER\_OU\_ID

PAR\_ACCNT\_BU🡪S\_ORG\_EXT.PAR\_OU\_ID

PAR\_ACCNT\_LOC🡪 S\_ORG\_EXT.PAR\_OU\_ID

PAR\_ACCNT\_NAME🡪 S\_ORG\_EXT.PAR\_OU\_ID

PARTY\_TYPE\_CD🡪S\_ORG\_EXT.PAR\_ROW\_ID

PARTY\_UID🡪 S\_ORG\_EXT.PAR\_ROW\_ID

AC\_BU🡪S\_ACCNT\_POSTN.OU\_EXT\_ID

AC\_LOC🡪 S\_ACCNT\_POSTN.OU\_EXT\_ID

AC\_NAME🡪 S\_ACCNT\_POSTN.OU\_EXT\_ID

AP\_POSTN\_BU🡪 S\_ACCNT\_POSTN.POSITION\_ID

AP\_POSTN\_DIVN🡪 S\_ACCNT\_POSTN.POSITION\_ID

AP\_POSTN\_LOC🡪 S\_ACCNT\_POSTN.POSITION\_ID

AP\_POSTN\_NAME🡪 S\_ACCNT\_POSTN.POSITION\_ID

EIM\_ADDR\_PER

AC\_BU🡪S\_ORG\_EXT.BU\_ID

AP\_ZIPCODE 🡪 S\_ZIPCODE.CONTINENT

AP\_COUNTRY🡪 S\_ZIPCODE.COUNTRY

X\_STATE🡪 S\_ZIPCODE.STATE

AP\_CITY🡪 S\_ZIPCODE.CITY

AP\_PERSON\_UID 🡪 S\_ADDR\_PER.PER\_ID

## Filters

The following fields will be filtered according to the specific conditions below, if the condition is not satisfied the field is nullified:

|  |  |
| --- | --- |
| **Field Name** | **Filter condition** |
| ORDER\_FREQUENCY | Flat file versions should be 06 or Greater |
| LAST\_CALL\_DT | This field will be nullified for France |
| X\_LAST\_CALL\_DT | This field will be nullified for France |

## ACTIVE check

An Error will be logged and the record will be rejected in case the Status field is not inactive and end date and inactive reasons are field. This is incorrect data and should be rejected.

**IF** CUST\_STAT\_CD does not equal 'Inactive' + AC\_CUST\_END\_DT is filled and X\_INACTIVE\_REASON is filled

# Additional processing

## ACTIVE\_FLG update according to the Account Status

The fields ACTIVE\_FLG and CUST\_STAT\_CD are provided in the flat file. The following rules are applied to set the ACTIVE\_FLG according to the status of the Account

a) If in flat file CUST\_STAT\_CD = ‘Inactive’ and ACTIVE\_FLG = NULL then set ACTIVE\_FLG to ‘N’ else set ACTIVE\_FLG to ‘Y”

b) If in flat file CUST\_STAT\_CD = ‘Inactive’ and ACTIVE\_FLG = ‘Y’ then the record should be rejected as error

c) If in flat file CUST\_STAT\_CD < > ‘Inactive’ and ACTIVE\_FLG = ‘N’ then a warning message should be logged and the ACTIVE\_FLG should be set to ‘Y’

d) If in flat file CUST\_STAT\_CD = NULL and ACTIVE\_FLG is not null, then check whether account exist in S\_ORG\_EXT,

     -  If account exists, check S\_ORG\_EXT.CUST\_STAT\_CD and set ACTIVE\_FLG according to the rule a), b) or c)

     -  If account does not exist then set ACTIVE\_FLG = ‘Y’

## End-Date and Closing Reason update (CR7084)

When the Account status is updated from Inactive to Active in this case the fields X\_INACTIVE\_REASON and AC\_CUST\_END\_DT (End Date and Closing reason) should be set to Null. When the Account changes from Active to Inactive, the behavior is correct and this fields needs to be filled as they currently are.

A process implemented in the AC loader that will check if the record being updated to Active from flat file and has status inactive in the base table. If condition:

1) TRUE, the fields X\_INACTIVE\_REASON and AC\_CUST\_END\_DT are nullified for the record

2) FALSE, the fields X\_INACTIVE\_REASON and AC\_CUST\_END\_DT are loaded as is.

**CHG010938 - AC changes for Account Status field and related information**

## Primary Buying group update (CR7521)

When loading the Account’s Buying Group (BUYING\_GROUP\_ACCNT\_BI, BUYING\_GROUP\_ACCNT\_NAME) it will be automatically set to the Primary Buying group. However the previous primary Buying group will remain active. The new field S\_ORG\_EXT\_X. X\_PR\_BUY\_GRP\_ID define the primary buying group and the old field S\_PARTY\_REL.X\_PRIM\_BUYING\_GROUP\_FLG is will be left to NULL (CHG023208).

~~The latter will be updated through the ifb and reset to a non-primary Buying Group. All the primary Buying groups for the account will be read and only the latest one will not be updated to ‘N’ for the Primary flag (S\_PARTY\_REL.X\_PRIM\_BUYING\_GROUP\_FLG)~~

## Account Status, Inactivated Since & Reason for Inactivation update (CHG010938)

Below is how the Interface will behave when different status is provided. Scenario 1 is only active for Spain and Spain Cigars Market.

### Scenario 1:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Account fields** | **Siebel Data** | **AC Data** | **Current Behavior** | **Expected Behavior** |
| “Status” | Suspended | Any Value | No Update | No Update |
| “Inactivated Since” | IS NOT NULL | Any Value | No Update | **CLEAR VALUE** |
| “Reason for Inactivation” | IS NOT NULL | Any Value | No Update | **CLEAR VALUE** |

If there is an account with the following set of attributes:

**Account Status** (S\_ORG\_EXT.CUST\_STAT\_CD) = Suspended

and

**Inactivated Since** (S\_ORG\_EXT.CUST\_END\_DT) is not NULL

and

**Reason For Inactivation** (S \_ORG\_EXT.X\_INACTIVE\_REASON) is not NULL

and in AC corresponding fields are the following:

**CUST\_STAT\_CD** (Account Status) ANY

**AC\_CUST\_END\_DT** (Inactivated Since) ANY

**X\_INACTIVE\_REASON** (Reason for Inactivation) ANY

then update the fields for this account:

**Account Status** (S\_ORG\_EXT.CUST\_STAT\_CD) = Suspended

**Inactivated Since** (S\_ORG\_EXT.CUST\_END\_DT) is NULL

**Reason For Inactivation** (S \_ORG\_EXT.X\_INACTIVE\_REASON) is NULL

Example 1:

|  |  |  |  |
| --- | --- | --- | --- |
| **Account fields** | **Siebel Data** | **AC Data** | **Result** |
| “Status” | Suspended | Active | Suspended |
| “Inactivated Since” | 01/10/10 |  |  |
| “Reason for Inactivation” | Seasonal |  |  |

Example 2:

|  |  |  |  |
| --- | --- | --- | --- |
| **Account fields** | **Siebel Data** | **AC Data** | **Result** |
| “Status” | Suspended | Closed | Suspended |
| “Inactivated Since” | 01/10/10 | 01/11/10 |  |
| “Reason for Inactivation” | Seasonal | Closed |  |

Example 3:

|  |  |  |  |
| --- | --- | --- | --- |
| **Account fields** | **Siebel Data** | **AC Data** | **Result** |
| “Status” | Suspended |  | Suspended |
| “Inactivated Since” | 01/10/10 |  |  |
| “Reason for Inactivation” | Seasonal |  |  |

Example 4:

|  |  |  |  |
| --- | --- | --- | --- |
| **Account fields** | **Siebel Data** | **AC Data** | **Result** |
| “Status” | Suspended | Suspended | Suspended |
| “Inactivated Since” | 01/10/10 |  |  |
| “Reason for Inactivation” | Seasonal |  |  |

### Scenario 2:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Account fields** | **Siebel Data** | **AC Data** | **Current Behavior** | **Expected Behavior** |
| “Status” | Inactive | Any Value <> Inactive | Update | Update |
| “Inactivated Since” | Any Value | NULL | Clear Value when AC Status = Active | **Clear Value when AC Status <> Inactive** |
| “Reason for Inactivation” | Any Value | NULL | Clear Value when AC Status = Active | **Clear Value when AC Status <> Inactive** |

If there is an account with the following set of attributes:

**Account Status** (S\_ORG\_EXT.CUST\_STAT\_CD) = Inactive

and

**Inactivated Since** (S\_ORG\_EXT.CUST\_END\_DT) ANY

and

**Reason For Inactivation** (S \_ORG\_EXT.X\_INACTIVE\_REASON) ANY

and in AC corresponding fields are the following:

**CUST\_STAT\_CD** (Account Status) <> Inactive

**AC\_CUST\_END\_DT** (Inactivated Since) is NULL

**X\_INACTIVE\_REASON** (Reason for Inactivation) is NULL

then update the fields:

(S\_ORG\_EXT.CUST\_STAT\_CD) **Account Status** = value from **CUST\_STAT\_CD**

(S\_ORG\_EXT.CUST\_END\_DT) **Inactivated Since** is NULL

(S \_ORG\_EXT.X\_INACTIVE\_REASON) **Reason For Inactivation** is NULL

Example 1:

|  |  |  |  |
| --- | --- | --- | --- |
| **Account fields** | **Siebel Data** | **AC Data** | **Result** |
| “Status” | Inactive | Active | Active |
| “Inactivated Since” | 01/10/10 |  |  |
| “Reason for Inactivation” | Seasonal |  |  |

Example 2:

|  |  |  |  |
| --- | --- | --- | --- |
| **Account fields** | **Siebel Data** | **AC Data** | **Result** |
| “Status” | Inactive | Closed | Closed |
| “Inactivated Since” | 01/10/10 |  |  |
| “Reason for Inactivation” |  |  |  |

Example 3:

|  |  |  |  |
| --- | --- | --- | --- |
| **Account fields** | **Siebel Data** | **AC Data** | **Result** |
| “Status” | Inactive |  |  |
| “Inactivated Since” | 01/10/10 |  |  |
| “Reason for Inactivation” | Seasonal |  |  |

## Wholesaler Validation

The following describe the business functionality for wholesaler and wholesaler type validation.

Find below the corresponding scenario example of the loader behavior

|  |  |  |
| --- | --- | --- |
| **ATTRIB\_11** | **X\_WHOLESALER\_TYPE\_CD** | **Expected Behavior** |
| Y |  | Record Rejected |
| Y | Island WS | Record will be loaded |
| N | Island WS | Record should not be rejected but should raised a warning and value provided in X\_WHOLESALER\_TYPE\_CD will be ignored |
| N |  | Record will be loaded and the field X\_WHOLESALER\_TYPE\_CD will be nullify |
|  |  |  |

## INACTIVATE\_FLG

The field INACTIVATE\_FLG is already provided in the flat file. However if value is NULL , the column will be defaulted to ‘N’ on the following rule.

If process is active in WC\_ETL\_MARKET\_PARAM\_G then the value null will **NOT** be overwritten.

If process is not active in WC\_ETL\_MARKET\_PARAM\_G then the value will be defaulted to ‘N’ when Null.

The process name is 'Inactivate Flag rule' in WC\_ETL\_MARKET\_PARAM\_G and has been correctly activated for BE and NL as per change CHG053240

## Load Sequence

The field Load Sequence is provided in the flat file. Based on the following condition and Load Sequence value, Mutiple entries from the flat file with the same set of userkeys, will be merged and inserted into the Account Pre Table for Loading into the EIM.

If process ('AC Merged Account Attribute') is active in WC\_ETL\_MARKET\_PARAM\_G then the set of records impacted will be processed in the Merge mapping whereby the max Load sequence will be considered for a field which is not Null.

If process is not active in WC\_ETL\_MARKET\_PARAM\_G, then the normal load will occur as per previous AC Loaders.

The process name is 'AC Merged Account Attribute' in WC\_ETL\_MARKET\_PARAM\_G and has been correctly activated for FR as per change CHG044572 and is applicable only for File version 18 and above

## PERSON\_UID

The PERSON\_UID will override the existing unique combination concatenation of CON\_BU, CON\_FST\_NAME, CON\_LAST\_NAME and ACCNT\_NAME field, if provided.

If PERSON\_UID does not exists in S\_CONTACT then a new record will be created else the record will be updated accordingly.

Technically there are two unique keys, validations

1. If PERSON\_UID, a NON mandatory field, is provided then it must be unique. Or to be more precise the combination of CON\_BI & PERSON\_UID must be unique in this scenario (as CON\_BI is the market that owns the file, you can skip it)
2. Otherwise when PERSON\_UID is not provided the PK is made of CON\_BI, CON\_FST\_NAME, CON\_LAST\_NAME AND ACCNT\_NAME
3. Note that the first contact loaded under an account will be marked as Primary. Other contacts loaded under the same account will be automatically regarded as secondary

## US Markets – BANK\_ACCNT\_NUM and X\_TAX\_PAY Load

For US market ONLY, the fields: BANK\_ACCNT\_NUM and X\_TAX\_PAY will be loaded differently compared to other markets as

described below:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **AC Interface field** | **Market** | **Descriptiom** | **Base Table** | **EIM Column** |
| BANK\_ACCNT\_NUM | US | Bank Account#  **E.g:** 1257124 | CX\_BANK\_INFO.X\_TO\_ACCNT\_NUM | EIM\_CX\_BANKINFO. X\_TO\_ACCNT\_NUM |
| US | Bank Account#  **E.g:** 1257124 | S\_ORG\_EXT\_X.X\_ACCOUNT\_NUM | EIM\_ACCNT\_DTL. X\_ACCOUNT\_NUM |
| X\_TAX\_PAY | US | Tax Payer Number  E.g: 8512365 | CX\_BANK\_INFO.X\_ACCNT\_TAX\_ID | EIM\_CX\_BANKINFO. X\_ACCNT\_TAX\_ID |
| US | **Last Four Chars to** Tax Payer Number  E.g: 2365 | S\_ORG\_EXT.X\_TAX\_PAY | EIM\_ACCOUNT..X\_TAX\_PAY |

## 7.0 Target Accounts for KA Agreement

A new post update process to ensure that every time an account is linked to a Parent by the AC loader, then the corresponding child account is also committed to the Active KA Agreement existing for the parent account.

The account need to be of type ‘Key Account’ to be committed.

The process will be triggered only when the JTI\_MARKET\_SETTINGS LOV with LIC = AgreeHierarchy is active for the corresponding organization.

# IFB Files

The IFB Files that are used for this entity are

**Italy**

IFA\_ITA\_AC\_Accounts.ifb

**Netherlands**

IFA\_NLD\_AC\_Accounts.ifb

**Belgium**

IFA\_FLB\_AC\_Accounts.ifb

**Switzerland**

IFA\_DEU\_AC\_Accounts.ifb

**France**

IFA\_FRA\_AC\_Accounts.ifb

**Spain**

IFA\_ESN\_AC\_Accounts.ifb

**Spain cigar**

IFA\_ESN\_EC\_AC\_Accounts.ifb

**Canada**

IFA\_ENC\_AC\_Accounts.ifb

**Ireland**

IFA\_EIR\_AC\_Accounts.ifb

**Austria**

IFA\_AUT\_AC\_Accounts.ifb

**Portugal**

IFA\_PTG\_AC\_Accounts.ifb

**Sweden**

IFA\_SVE\_AC\_Accounts.ifb

**United Kingdom** This is ifb that will contain the Master Group solution

IFA\_ENG\_AC\_Accounts.ifb

**Ukraine**

IFA\_UKR\_AC\_Accounts.ifb

**WWDF**

IFA\_EWW\_AC\_Accounts.ifb

**Romania**

IFA\_ROM\_AC\_Accounts.ifb

**Czech Republic**

IFA\_CSY\_AC\_Accounts.ifb

**Serbia**

IFA\_SER\_AC\_Accounts.ifb

**Poland**

IFA\_PLK\_AC\_Accounts.ifb

**Germany**

IFA\_GER\_AC\_Accounts.ifb

**Malaysia**

IFA\_EMA\_AC\_Accounts.ifb

**Taiwan**

IFA\_CHT\_AC\_Accounts.ifb

**Korea**

IFA\_KOR\_AC\_Accounts.ifb

**Kazakhstan**

IFA\_KZA\_AC\_Accounts.ifb

**Russia**

IFA\_RUS\_AC\_Accounts.ifb

**United States**

IFA\_EUS\_AC\_Accounts.ifb